

SEC/28/2021-22

May17, 2021

| | |
|--|---|
| Listing Department The National Stock Exchange of India Limited Exchange Plaza, Bandra-Kurla Complex, Bandra (E), Mumbai – 400 051 | Department of Corporate Services – Listing BSE Limited Phiroze Jeejeebhoy Towers, Floor 25, Dalal Street, MUMBAI – 400 001 |
|--|---|

Re.: Scrip Symbol: FEDERALBNK/Scrip Code: 500469

Dear Sir,

Sub: Presentation to Investor/ Analyst on the Audited Standalone and Consolidated Financial Results of the Bank for the quarter and year ended 31st March 2021

As required under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) regulations, 2015, we are attaching herewith, an Investor / Analyst Presentation on the Audited Standalone and Consolidated Financial Results of the Bank for the quarter and financial year ended 31st March 2021, business updates for the period ended 31st March 2021 and press release. The same has been published on the Bank's website also.

Kindly take the same on your record.

Thanking you,

Yours faithfully,

For The Federal Bank Limited

Samir P Rajdev
Company Secretary

Investor Information

FEDERAL BANK
YOUR PERFECT BANKING PARTNER

Q4 FY 2021

Sanjeevani – India's Biggest Vaccination Drive

FEDERAL BANK
YOUR PERFECT BANKING PARTNER



On World Health Day, Federal Bank, as part of its CSR initiative, flagged off Sanjeevani, India's biggest vaccination drive in association with Network 18, at Attari Border, Amritsar. As part of this initiative, the Bank would adopt 5 districts namely Amritsar, Indore, Nashik, Guntur and Dakshin Kannada and run vaccination drives in these districts.



* Among Mid Size Banks
Kerala State Forum

Robust Financial Performance

Strong Bottomline Performance

- **Highest ever quarterly Net Profit @ 478 Cr, up by 59% YoY**
- **Q4 FY21 ROA @ 1.02%, increase of 33 bps YoY and ROE @ 12.20%, increase of 379 bps YoY**
- Operating Profit @ 885 Cr for Q4

Credit Growth in Chosen Areas

- Total Advances grew by 9% YoY
- Retail Advances grew by 19% YoY
- **Gold loans grew by 70% YoY**
- Business Banking grew by 13% YoY & Commercial Banking grew by 11% YoY

Strong Balance Sheet

Granular Liability Franchise

- **CASA grew by 26% YoY and CASA Ratio at 33.81%**
- Retail Deposits at 90% of Total Deposits
- **More than ₹ one trillion inward remittances received in the Financial Year**

Income and Cost Streams

- **Robust traction in NII @1420 Cr, grew by 17% YoY, against credit growth of 9%**
- **Highest ever Core Fee Income at 363 Cr**
- Other Income @ 465 Cr
- Cost to Income @ 53.06%
- **NIM @ 3.23%, an increase of 19 bps YoY, despite interest reversals**

Adequately Capitalized

Asset Quality

- **NNPA @ 1.19%, amongst the best in the industry**
- PCR increased from 53.39% to 65.14% on a YoY basis.

Steady Growth in Market Share

- Market Share in Advances at 1.19%
- Market Share in Deposits at 1.11%
- **Market Share in Personal Inward remittance business increased to 17.54%**














New Initiatives/ Digital Update

- **Launched the much-awaited Credit Card for staff, with seamless end to end digital onboarding. Oncourse to launch it to ETB customers in the current quarter.**
- Tied up with Mashreq Bank which helps in faster inward remittances.

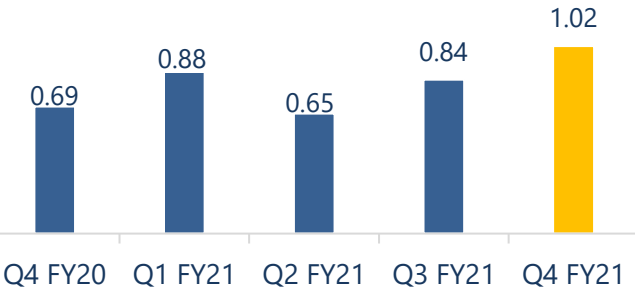
Balance Sheet and Capital

- Balance Sheet grew by 11% YoY (Rs 2.01 L Cr)
- **Total business crossed milestone figure of 3 L Cr, grew 11% YoY (Rs 3.04 L Cr)**
- CRAR at 14.62%

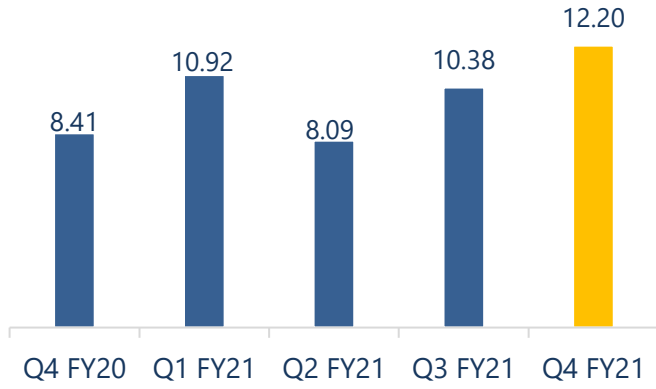
Performance Highlights Y-o-Y

| | | | |
|--------------------------------|---|---------------------------------|---|
| Net Profit | 59%  | Retail Banking | 19%  |
| | | Agri Banking | 23%  |
| RoA | @ 1.02 %  | Business Banking (BuB) | 13%  |
| RoE | @12.20 %  | | |
| Cost to Income Ratio | @53.06 % | Commercial Banking (CoB) | 11%  |
| GNPA | @ 3.41% | Total Advance | 9%  |
| NNPA | @ 1.19% | | |
| NII | 17%  | CASA | 26%  |
| NIM | @ 3.23% | NRE Deposit | 12%  |
| Capital Adequacy (CRAR) | @14.62%  | Total Deposit | 13%  |

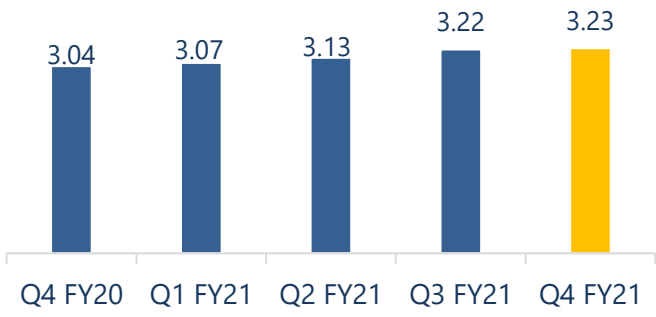
RoA



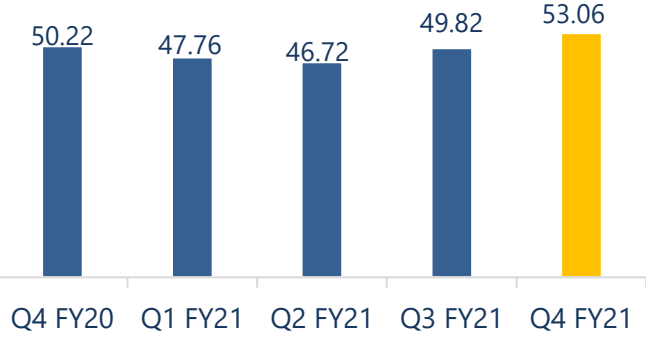
RoE



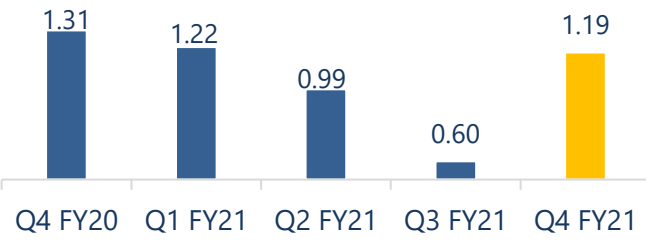
Net Interest Margin (%)



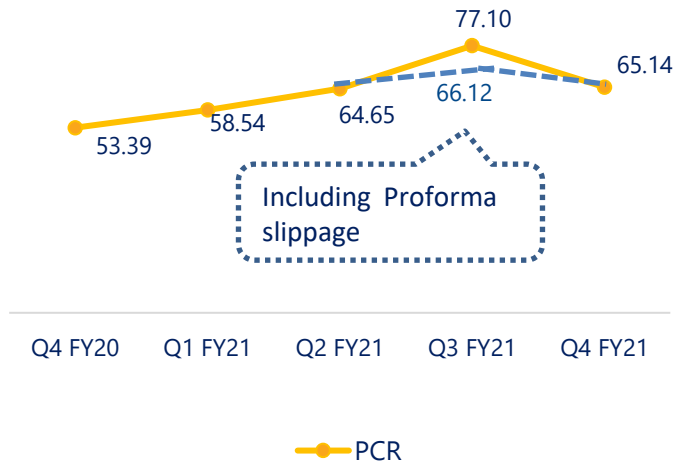
Cost to Income Ratio



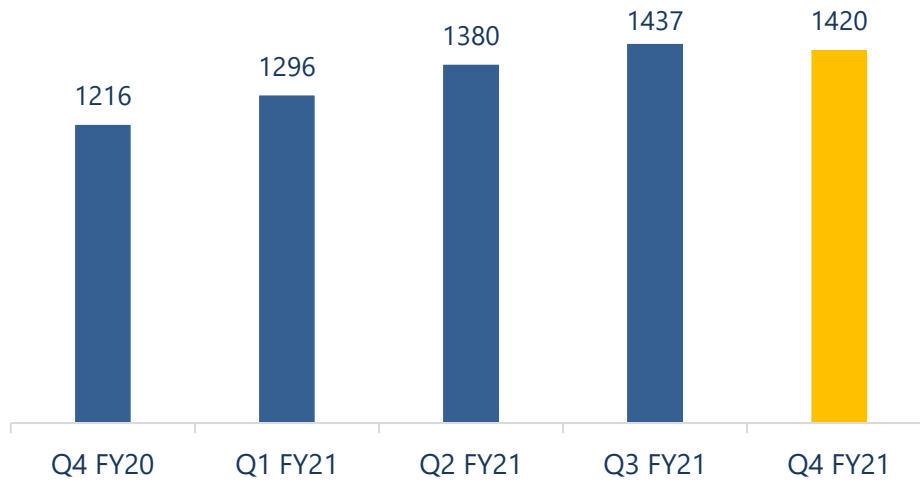
NNPA (%)



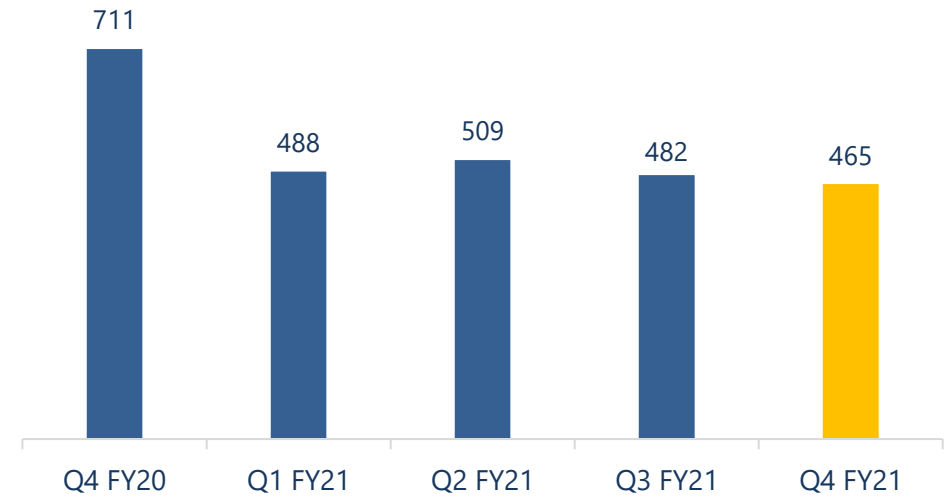
PCR (%)



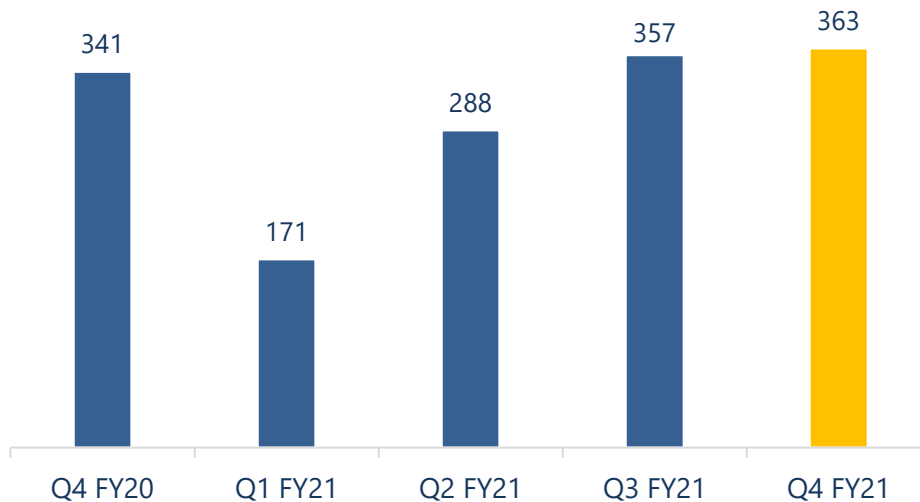
Net Interest Income



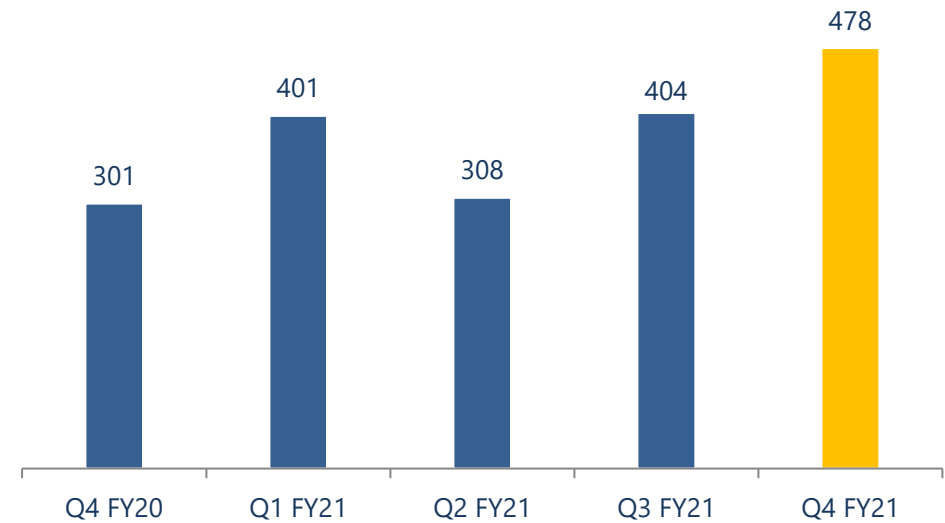
Other Income



Fee Income



Net Profit



Shareholder Value

Book Value
(Per Share in ₹)

Q4 FY21

Q3 FY21

Q2 FY21

Q1 FY21

Q4 FY20

80.77

78.39

76.38

74.85

72.86

EPS
(annualized)

9.71

8.04

6.12

8.07

6.06

Granularity

CASA + Deposits <2 Cr
(% of Total Deposits)

88%

90%

90%

89%

87%

Profitability (Annualized)

ROA

1.02

0.84

0.65

0.88

0.69

RoRWA

1.91

1.64

1.28

1.64

1.23

ROE

12.20

10.38

8.09

10.92

8.41

Efficiency

Cost/Income

53.06

49.82

46.72

47.76

50.22

Net NPA%

1.19

0.60

0.99

1.22

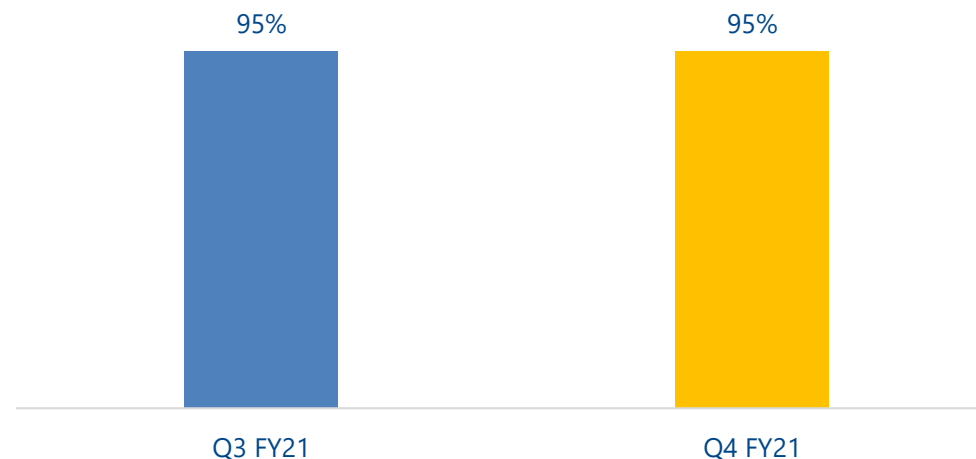
1.31

| Covid Specific Restructuring Details | Amt in Cr |
|--------------------------------------|-------------|
| Restructuring done in Q2 FY21 | 28 |
| Restructuring done in Q3 FY21 | 663 |
| Restructuring done in Q4 FY21 | 718 |
| Total Restructuring | 1409 |

| Covid Specific Restructuring Business Wise | Amt in Cr |
|--|-------------|
| Retail | 959 |
| BB | 236 |
| CoB | 209 |
| Agri | 5 |
| Total Restructuring | 1409 |

Lower than our guidance of
₹ 1500 Cr – 1600 Cr

Collection Efficiency



Asset Quality Trends

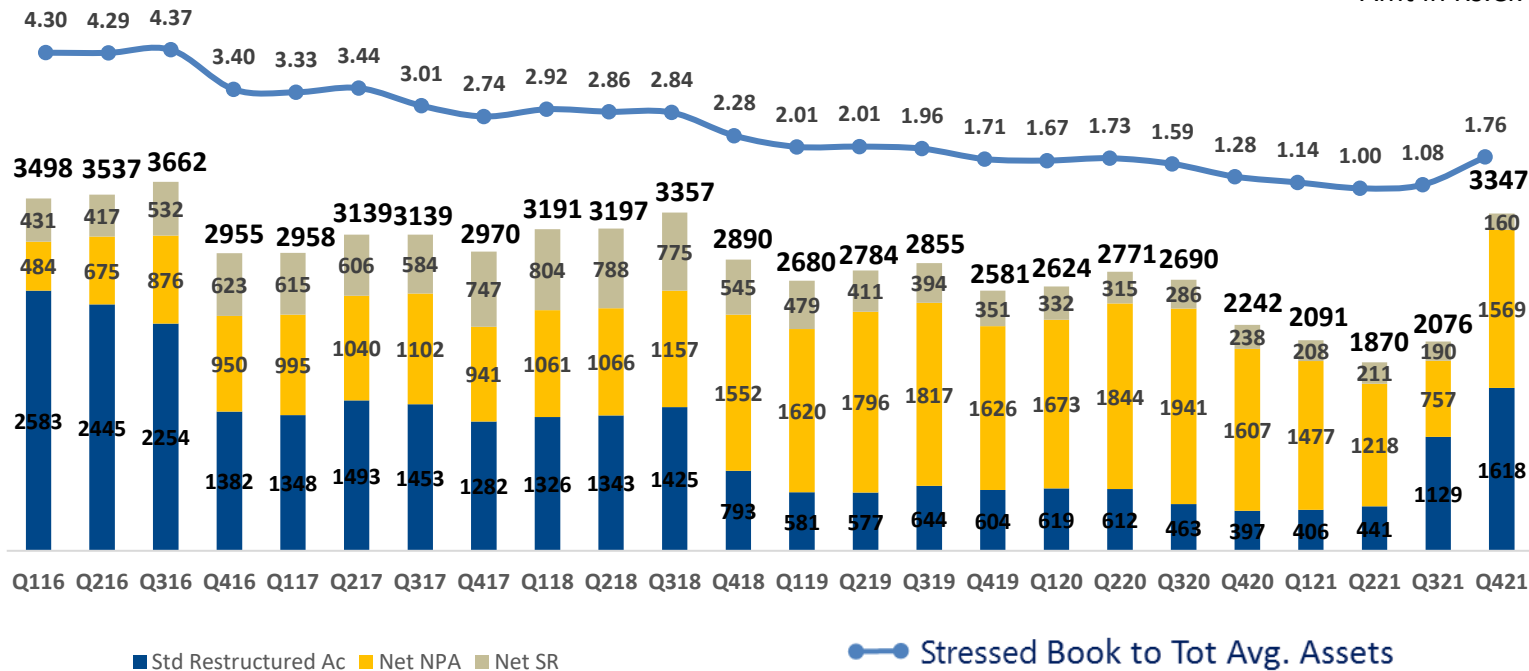
Amt in Rs.Cr.

PCR increased from 53% to 65% on a YoY basis

Covid Specific Restructuring within the guided levels as on Q4 FY21 at 1.04% of total advance

Increase in Stressed book on account of Covid Specific Restructuring

Corporate Book holding well with no major accounts in Watch List



Movement of NPA

| | |
|---|-------------|
| Gross NPA as on 31.12.2020 | 3470 |
| Add Fresh Slippage | 1685 |
| Add Increase in Balances in Existing NPAs | 0 |
| Deduct Recoveries/ Upgrades | -174 |
| Deduct Written Off | -379 |
| Gross NPA as on 31.03.2021 | 4602 |

Provisions in Q4

| | |
|-----------------------|------------|
| Loan Loss | 701 |
| Investment Loss | 17 |
| Restructured Accounts | 0 |
| Standard Accounts | -479 |
| Other Purposes | 3 |
| Total Provisions | 242 |

Fresh Slippages Break up

Fresh Slippages

| | Q4 FY21 | Q3* FY21 | Q4 FY20 | FY21 | FY20 |
|------------------|------------|----------|---------|-------------|------|
| Retail | 301 | 314 | 97 | 617 | 463 |
| Agri | 89 | 159 | 36 | 250 | 225 |
| BuB | 73 | 196 | 54 | 270 | 314 |
| CoB | 135 | 108 | 68 | 251 | 194 |
| Corporate | 0 | 312 | 29 | 486 | 637 |
| Total | 598 | 1089 | 284 | 1874 | 1832 |

* Includes Proforma slippages

Restructured

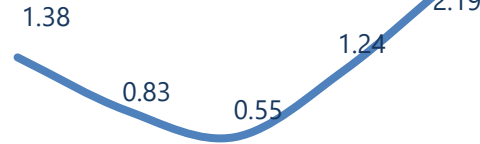
| TYPE | Q4 FY21 | | Q3 FY21 | |
|-----------------|-------------|----------------|-------------|----------------|
| | Balance | Of which Bonds | Balance | Of which Bonds |
| STANDARD | 1618 | 7 | 1129 | 42 |
| Net NPA | 299 | 115 | 196 | 80 |
| TOTAL | 1917 | 122 | 1325 | 122 |

Security Receipts

| | Q4 FY21 | Q3 FY21 |
|------------|---------|---------|
| Face Value | 577 | 594 |
| Book Value | 493 | 507 |

| NPA Composition | | Q4 FY21 | Q4 FY20 |
|-----------------|------------------|-------------|---------|
| Business | NPA | NPA | NPA |
| Gross NPA | Retail | 1222 | 717 |
| | Agri | 715 | 567 |
| | BuB | 847 | 703 |
| | CoB | 814 | 678 |
| | Corporate | 1004 | 866 |
| | Total | 4602 | 3531 |
| | Net NPA | 1569 | 1607 |

Credit Cost



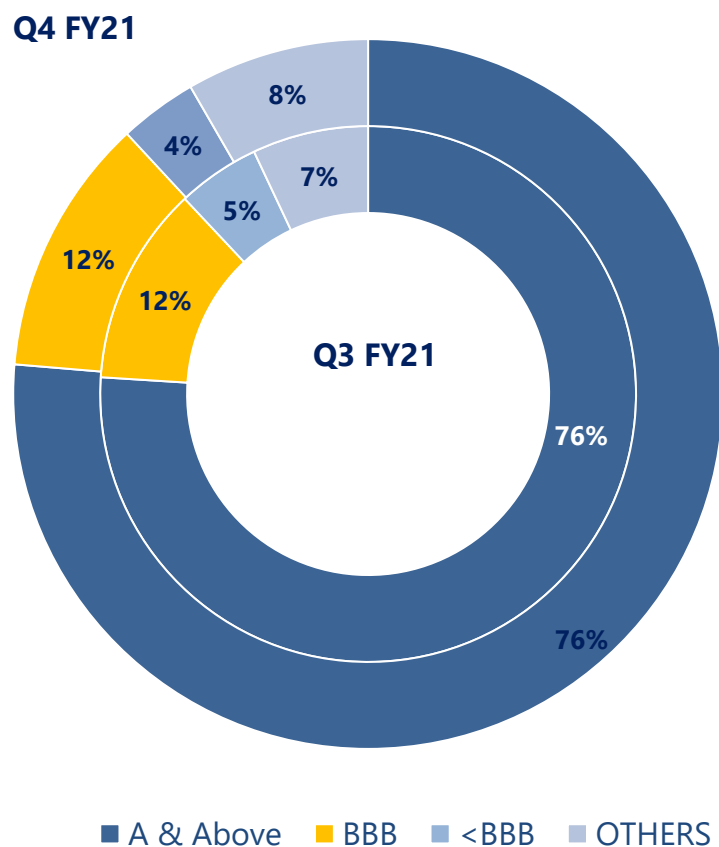
Risk Adjusted NIM



Slippage Rate

| | Q4 FY20 | Q1 FY21 | Q2 FY21 | Q3 FY21 | Q4 FY21 |
|-------------|---------|---------|---------|---------|---------|
| — Retail | 1.26 | 0.01 | 0.02 | 0.14 | 6.38 |
| — Wholesale | 0.63 | 1.16 | 0.00 | 0.00 | 3.79 |
| — Bank | 0.94 | 0.59 | 0.01 | 0.07 | 5.20 |

External Rating of Corporate Advances



External Rating of Corporate Advances

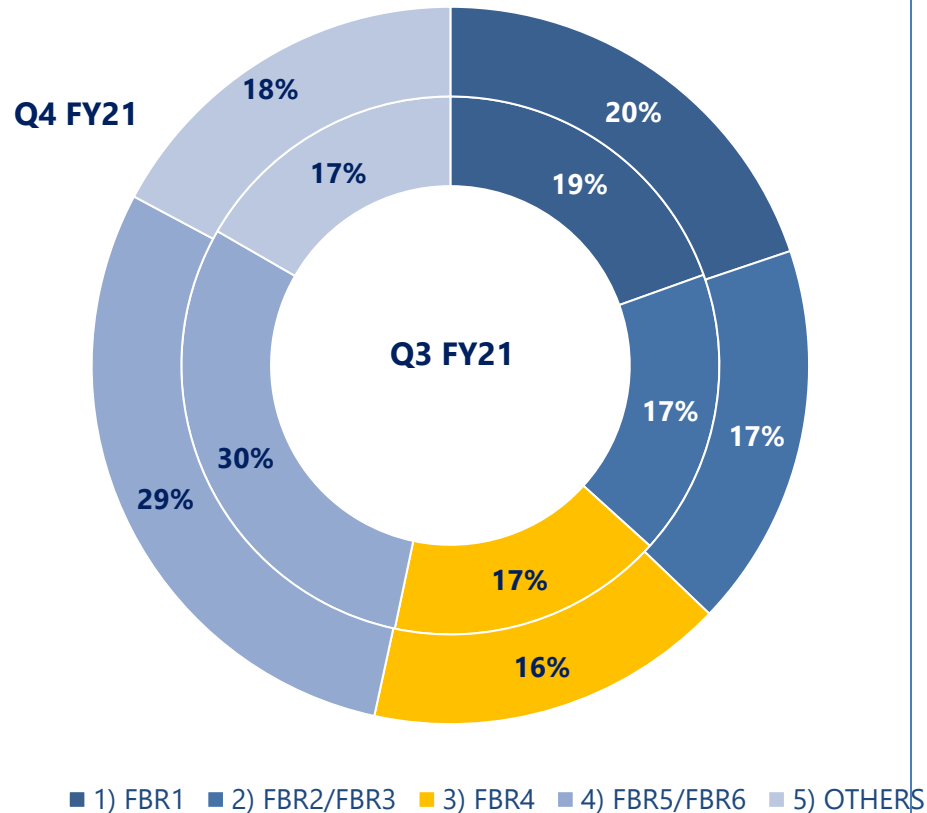
| Rating | Q4 FY-21 | Q3 FY-21 |
|-----------|----------|----------|
| A & above | 76% | 76% |
| BBB | 12% | 12% |
| < BBB | 4% | 5% |
| Others | 8% | 7% |

Internal Rating of 'others' (Externally unrated Corporate advance from above table)

| Rating | Q4 FY-21 | Q3 FY-21 |
|-----------------------|----------|----------|
| FBR1 | 6% | 15% |
| FBR2/FBR3 | 6% | 7% |
| FBR4 | 16% | 15% |
| *Below FBR4 & unrated | 72% | 63% |

*includes IBPC.

Asset Quality : Rating Distribution (Advances excluding Corporate advance)



| Rating | Q4 FY-21 | Q3 FY-21 |
|---|----------|----------|
| FBR1 | 20% | 19% |
| FBR2/FBR3 | 17% | 17% |
| FBR4 | 16% | 17% |
| FBR5/FBR6 | 29% | 30% |
| Staff | 3% | 2% |
| Gold, Advance against Deposit/Securities & others | 15% | 15% |

Comparison : Y-o-Y (3 M)

RETAIL

WHOLESALE

(Amount In Crs)

Advances

Retail

19%

37878 -> 44910

Agri

23%

13051 -> 16076

BuB#

13%

10529 -> 11890

(CoB)#

11%

11970 -> 13262

CIB

-4%

50725 -> 48738

Total Advances

9%

124153 -> 134877

Deposits

CASA

26%

46450 -> 58370

CASA Ratio

331
bps

30.5 -> 33.81

NRE Deposits

12%

57223 -> 63959

Retail Deposits

14%

136742 -> 155977

Performance

Net Interest Income

17%

1216 -> 1420

Core Fee Income

6%

342 -> 363

Operating Profit

-8%

959 -> 885

Net Profit

59%

301 -> 478

Ratios

Cost Income Ratio

284
bps

50.22 -> 53.06

Gross NPA %

57
bps

2.84 -> 3.41

Net NPA %

-12
bps

1.31 -> 1.19

Profit Per Employee (in Lac)

60%

9.65 -> 15.41

* Credit segments are realigned at the beginning of every FY.

#SME split into BuB & CoB

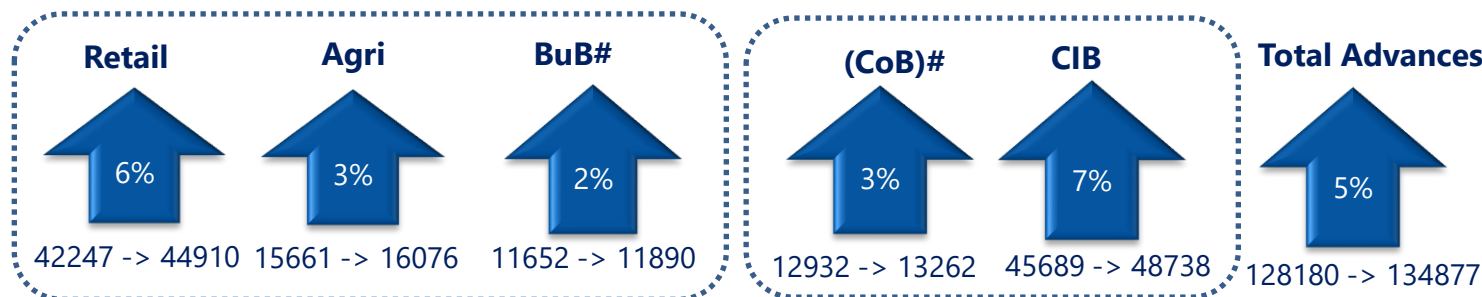
Comparison : Q-o-Q (3 M)

RETAIL

WHOLESALE

(Amount In Crs)

Advances



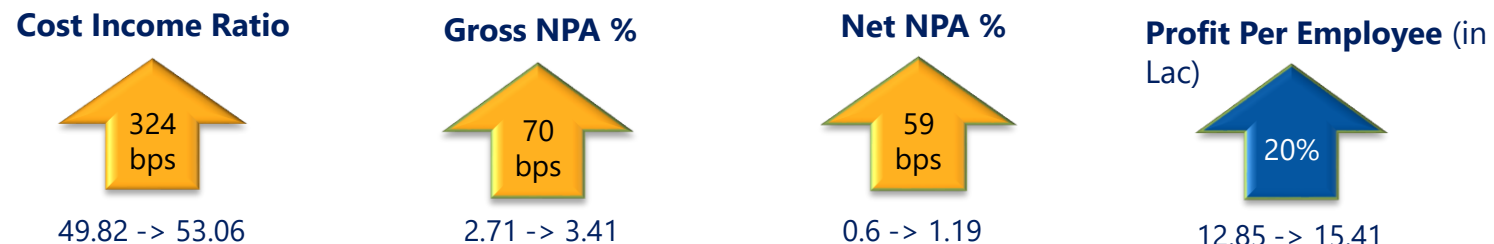
Deposits



Performance



Ratios



* Credit segments are realigned at the beginning of every FY.

#SME split into BuB & CoB

Digital Migration

86%
SHARE OF DIGITAL TRANSACTION

10.6K
CR IN TERMS OF MONTHLY MOBILE BANKING VOLUME

167%
YOY GROWTH IN UPI TRANSACTIONS

Digital Transformation

200+
RPA PROCESSES RUNNING

84%
ACCOUNTS OPENED DIGITALLY

Future Readiness

300+
API'S AVAILABLE IN OPEN BANKING

50+
NUMBER OF FINTECH PARTNERS

5
NUMBER OF CHANNELS WHERE AI IS INTEGRATED





Digital Kiosk

- **Fed-e-Studio** is our fully digital self-service digital kiosk available for our customers.
- Customers can perform transactions like Fund Transfer, Cheque deposit directly to CTS, Open Deposits, Request for statements, Cheque book & ATM card, etc. using the kiosk
- The facility is available across 7 cities pan India.

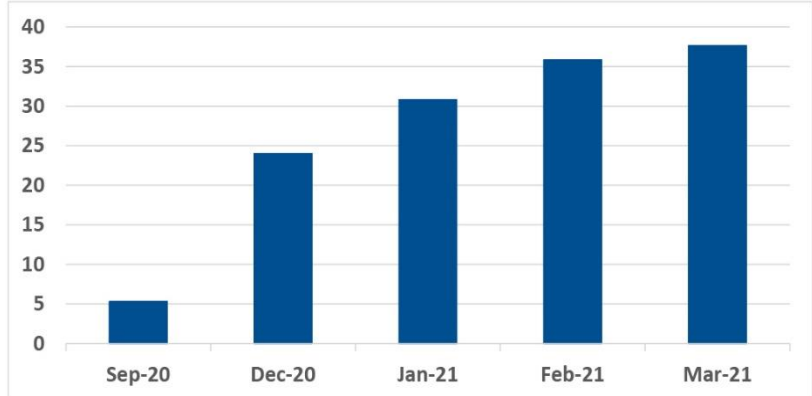




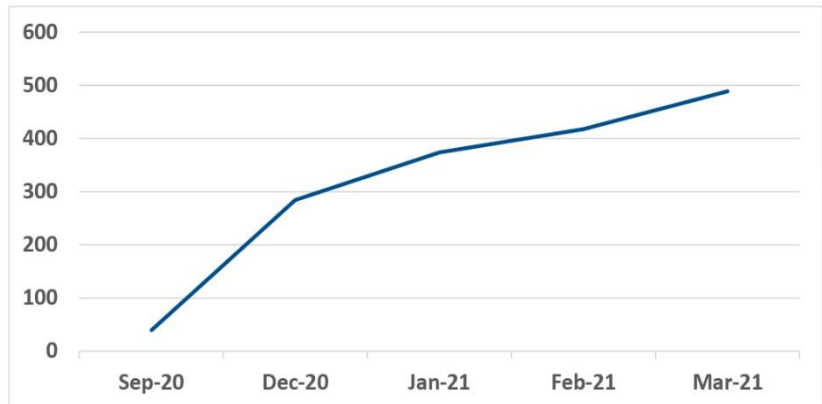
Merchant Network

- Bharat Pe now serves more than 65 lakh customers.
- Federal Bank now processes the highest number of transactions for Bharat Pe – and this was achieved in a record time of 8 months.
- We have become No. 1 partner bank of Bharat Pe
- 15L+ transactions are processed every day.
- 37L+ merchants are available on the platform.

Number of Merchants (In Lakhs)



Growth in Transaction Count (In Lakhs)



NEO BANKS

A full stack of APIs for the new generation of banks.

REMITTANCE SOLUTION (9 APIs)

Through the Remittance Fund Transfer API, fund transfer from outside of India is made easy.

Blockchain for cross border remittances Cross Border remittances

UPI (10 APIs)

The Unified Payments Interface (UPI) is an instant, real-time payment system developed by National Payments Corporation of India

UPI PSP

FEDERAL INSTANT LOAN (9)

Instant Loan

Digital Lending

PAYMENTS (10 APIs)

The Fund Transfer APIs are strategically driven solutions, that enable an easy money transfer services between Bank accounts in India. It facilitates ease in the transfer process using technology solutions like NEFT, RTGS, IMPS etc.

Payment Systems Payment Aggregator Payment Systems

Smart Branch Agricultural Aggregation

ACCOUNT OPENING (8 APIs)

Federal Bank's API for banking correspondence, facilitates account opening on behalf of the Bank.

Loan Origination System No tension instant Gold Loans

Microlending TAB Banking

DIGITAL CREDIT (9 APIs)

These APIs are offered to extend loan facility to Customers, through FinTech applications.

Microlending

Lending Loans on Checkout

E-KYC (4 APIs)

Federal Bank offers eKYC services in two variants- 1) SDK version of eKYC 2) Web version of eKYC

Microlending

No tension instant Gold Loans

INSTANT LOAN @ CheckOut (4 APIs)

When a Customer checks out through a Merchant's Point of Sale (POS) terminal, this API helps the Bank to offer convenient EMI option for the payment to the customer.

EMI on POS Checkout

EMI on PG Checkout

LOAN SECURITY (1 API) & GOLD LOAN (5 APIs)

As gold loans are the quickest mode of availing instant cash, the Bank provides loans with attractive interest rates and flexible repayment options. Also, we have APIs to create security and to link to an account number for various security types like vehicle, immovable property etc.

No tension instant Gold Loans Loan Origination System



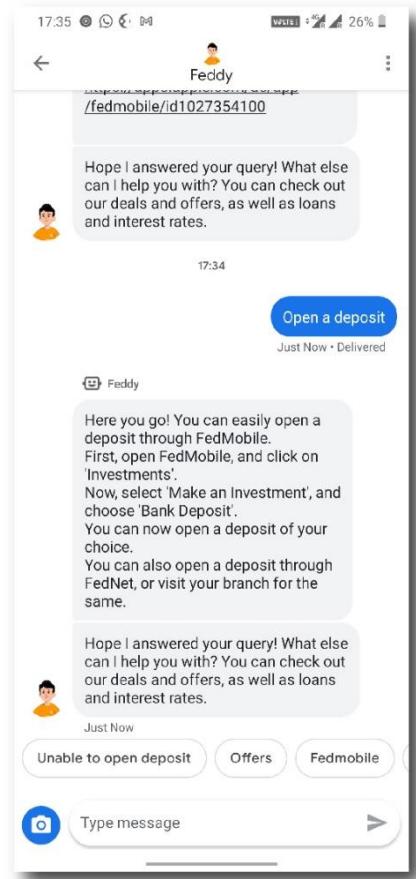
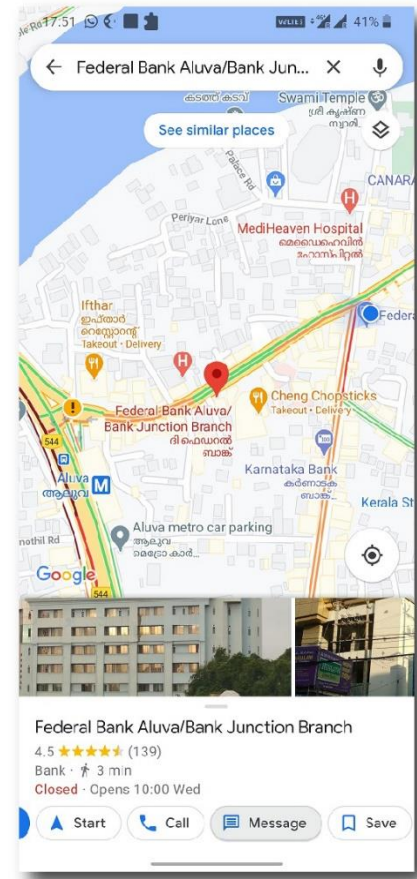
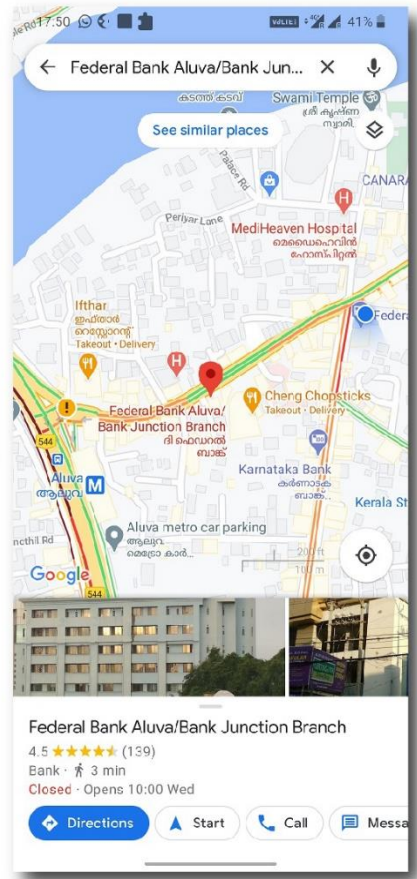
Feddy on Google Business Messaging

- We have become **First bank** in the country to go live on Google Business Messaging.
- The functionality allows our customers to chat with our AI based Personal Assistant Feddy & resolve their queries instantly without a phone call, directly while doing a search in Google Maps or Google.

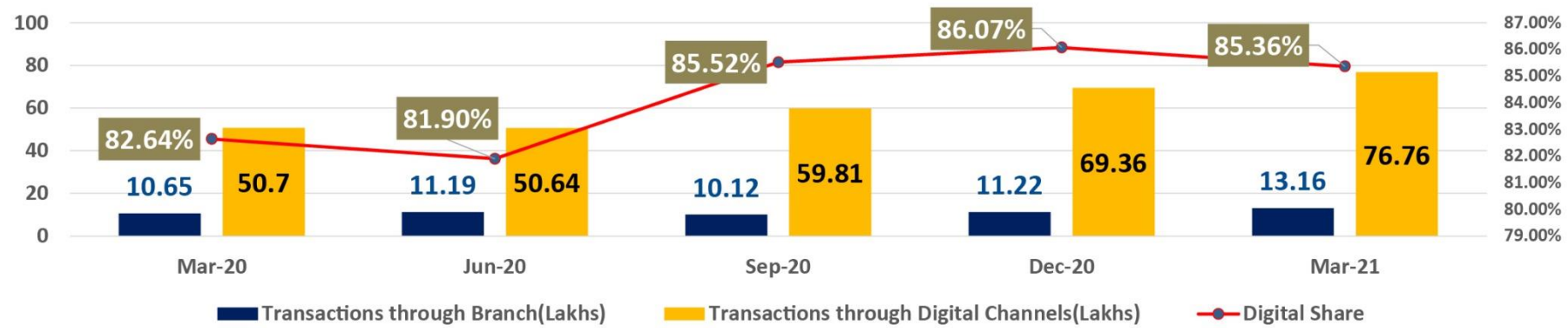
#1 Search for your desired branch on Google Search/Maps.

#2 Tap on 'Message/Chat' icon from the bottom menu.

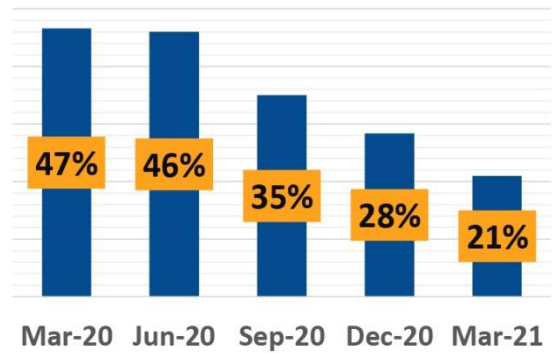
#3 Voila! Start typing your query.



Branch vs Digital Transactions (In Lakhs)



YoY Growth in Digital Users



- Mobile Banking monthly has crossed **10K** crores, highest ever even amidst the COVID crisis & a **85.92%** YOY growth.
- There is a YoY growth of **21%** in active digital users.
- Digital Share stands at **85.36%** for the month of March-21 and **86%** overall.
- Count of digital active users continues to increase.

**Data is only the corresponding month*

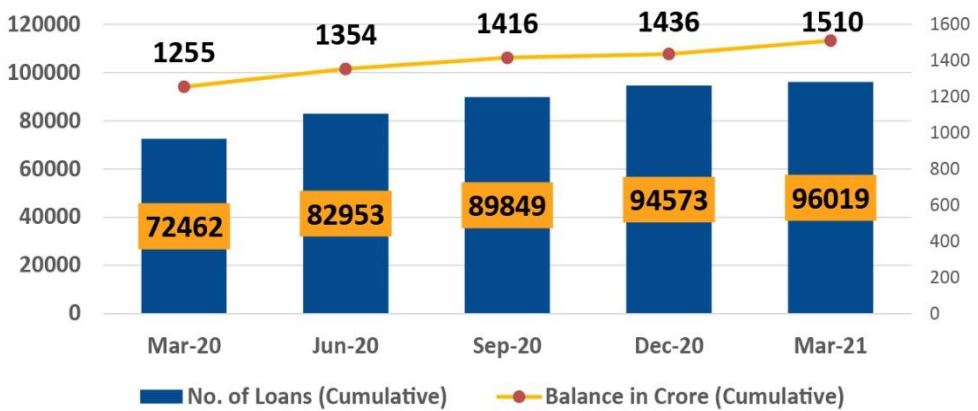
Mobile Banking Volume (In Crores)



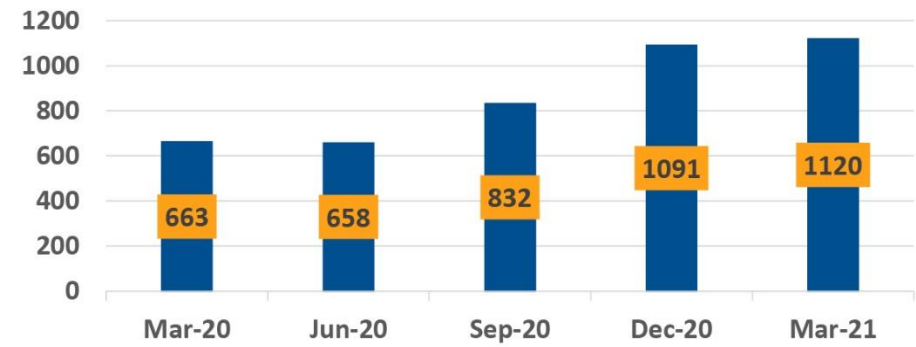
DIGITAL AT THE FORE, HUMAN AT THE CORE

Card Spends, Digital Lending and Corporate migration

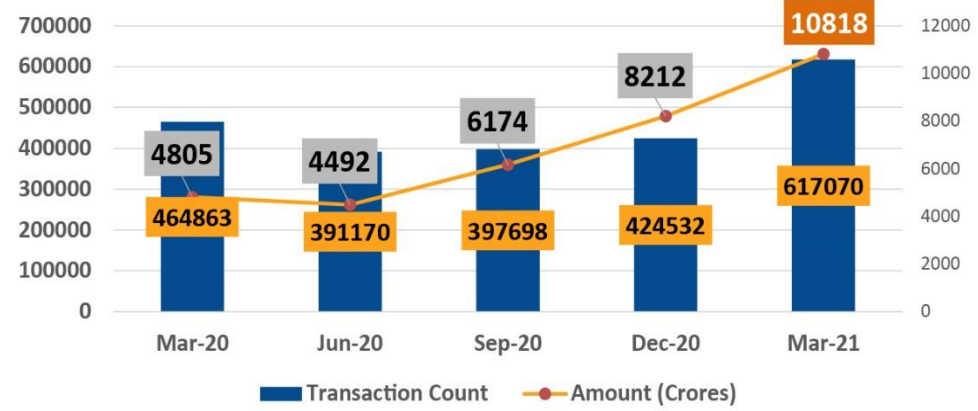
BYOM Digital Personal Loans : Loan book progress



Debit Card Spends (In Crores)



Fed-e-Biz



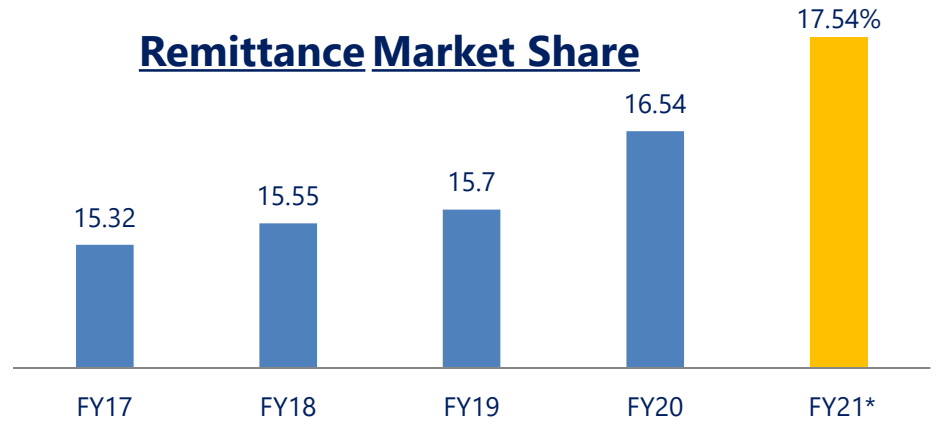
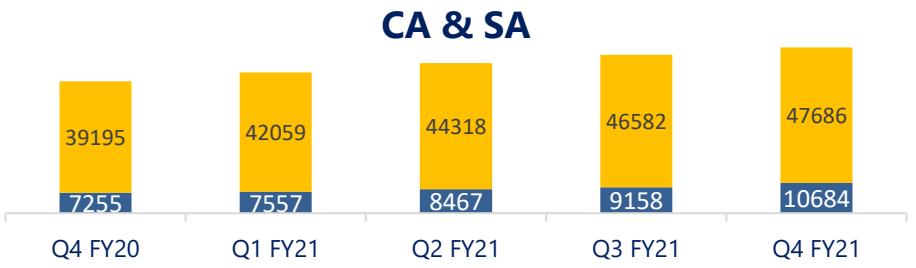
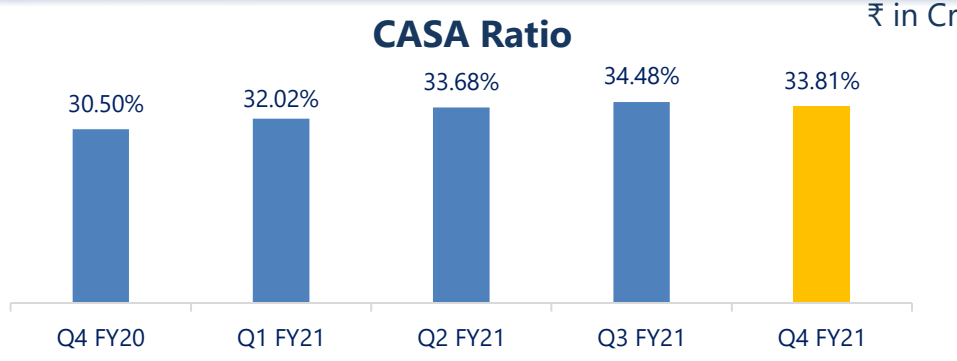
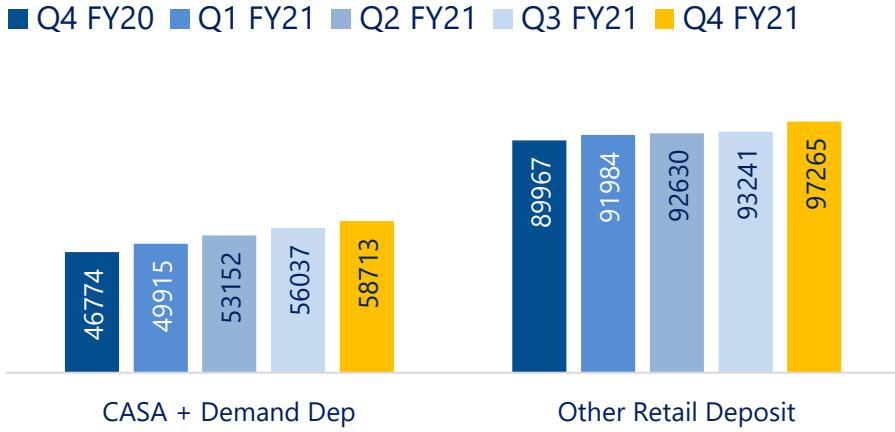
- BYOM enables digital instant personal loans through Federal Bank's Web Portal, FedMobile, Google Pay, Paisa Bazaar & Airtel Payments Bank.
- EMI on check out through PineLabs, Innoviti at multiple merchant locations through POS machines.
- EMI through online channels ex. Bill Desk (Amazon), Flex Money (Flipkart & Myntra) & PayU (MMT).



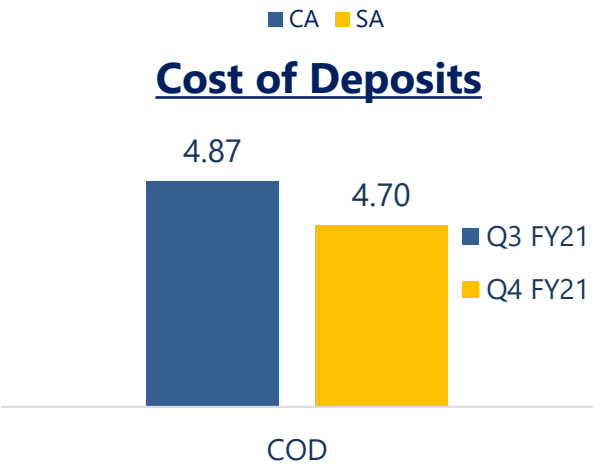
- Fed e-Biz is the omni channel transaction banking platform for corporates.
- Transaction volume has crossed **10k Cr** for the first time.
- **125%** YOY growth has been observed on the platform.

DIGITAL AT THE FORE, HUMAN AT THE CORE

Business Parameters

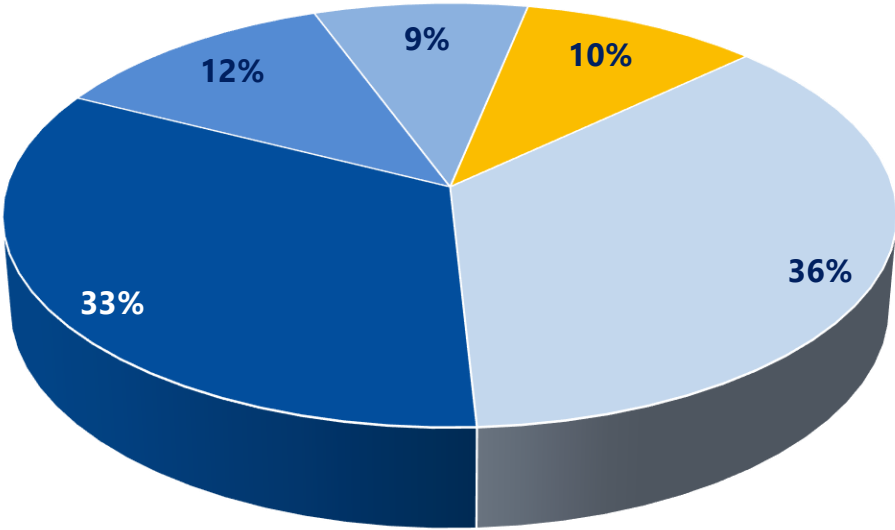


*Cumulative as on Dec-2020

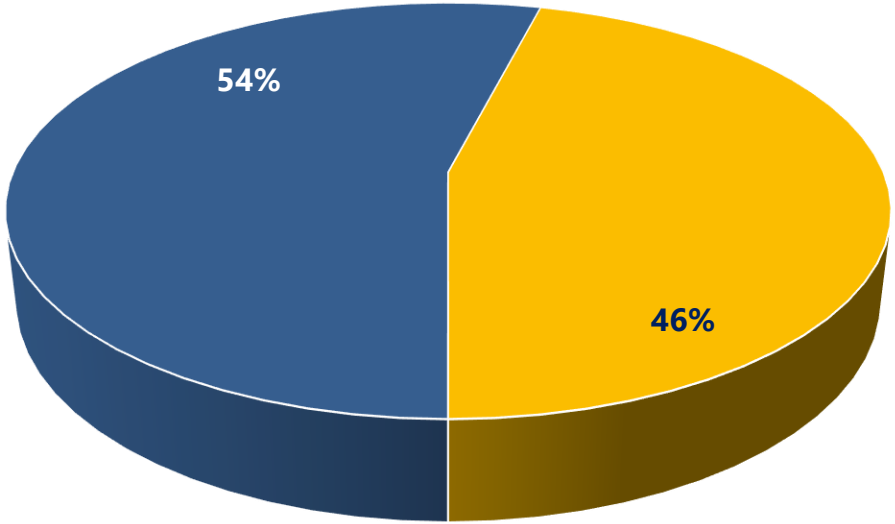


₹ in Cr

TOTAL LOAN BOOK

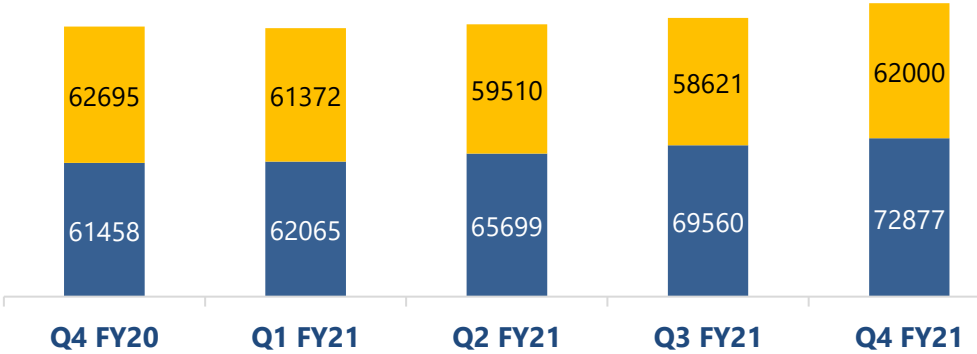
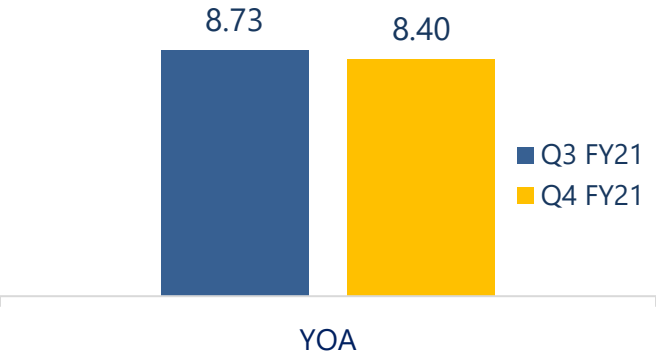


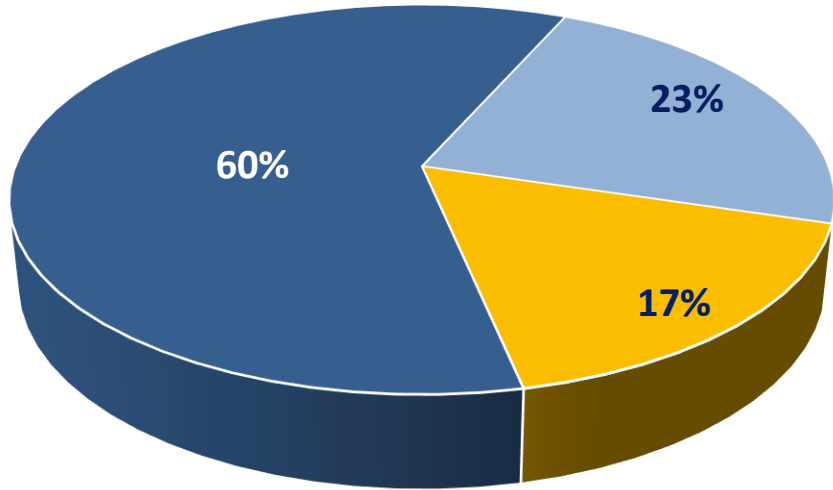
■ Retail ■ Agri ■ BuB ■ CB ■ CIB



■ Retail ■ Wholesale

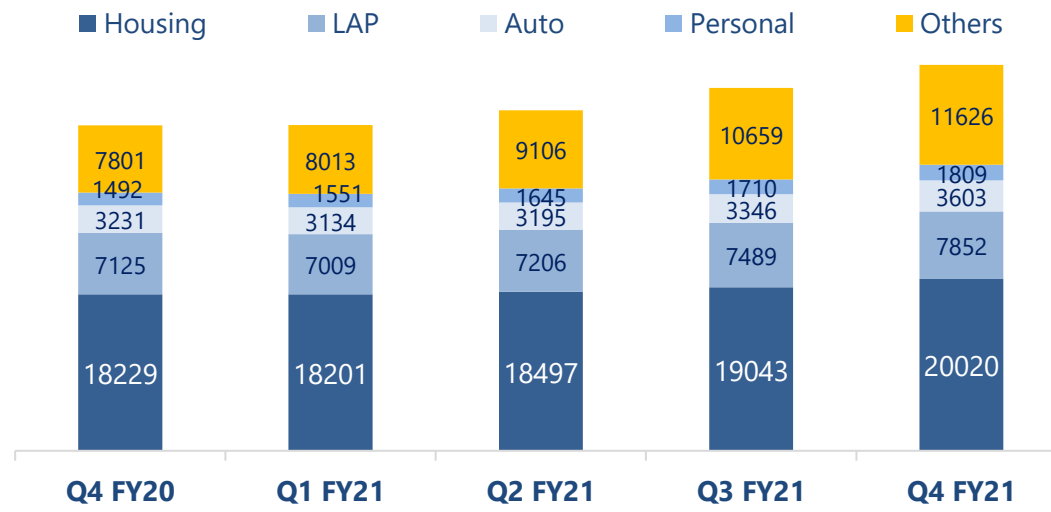
Yield on Advances



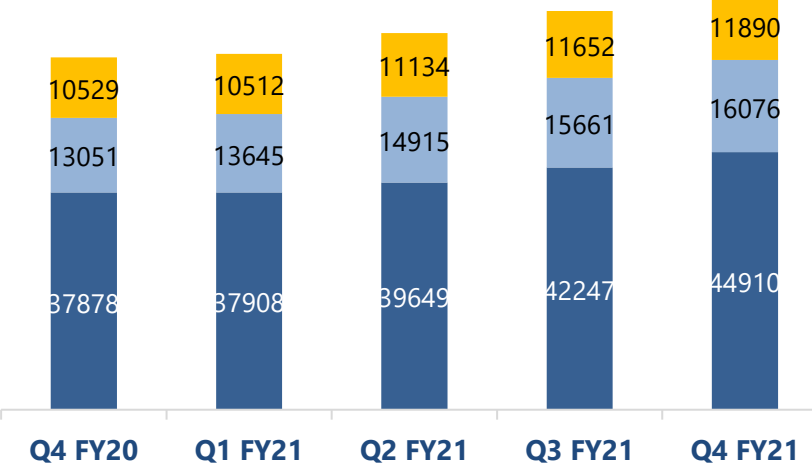


Retail Loan Book (Excl Agri & BuB)

₹ in Cr



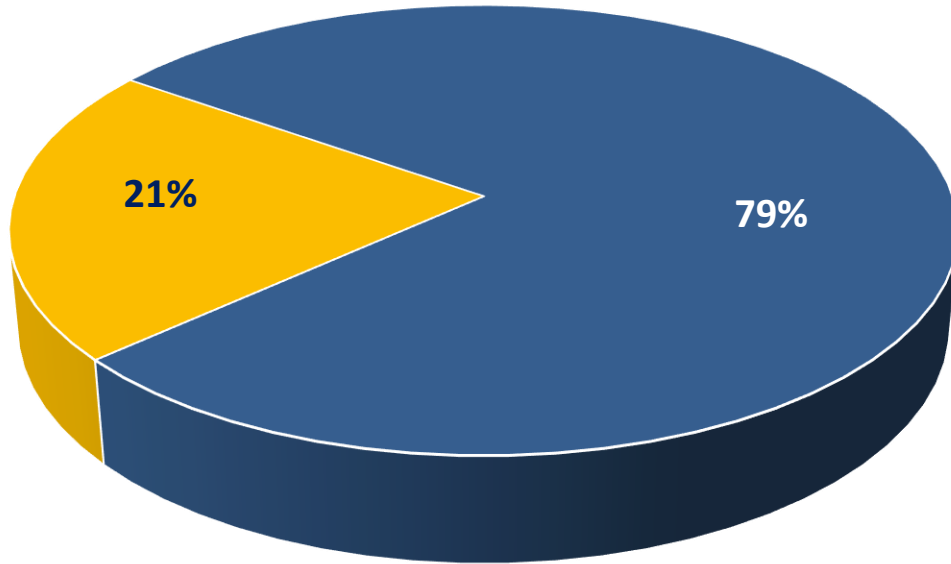
■ Retail ■ Agri ■ BuB



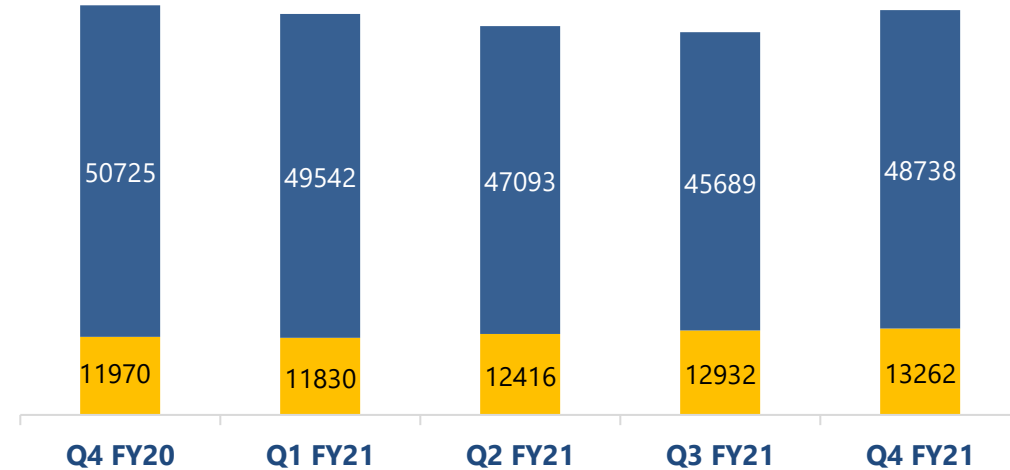
RETAIL BANKING

- Bank's partnership with Epifi for its neobanking went live, which offers an interactive, personalized and transparent digital banking experience
- Launched outward remittance platform –Fed e Remit for Resident Individuals and NRIs to remit funds from India.
- Disbursals through Fintech enabled Gold and Micro lending platforms crossed Rs.3000 Cr. One more Fintech tie-up for Door step gold loan with Orocorp Technologies launched.
- Strategic tie up with ICICI Securities to offer online trading services to customers.

■ CoB ■ Corporate



₹ in Cr

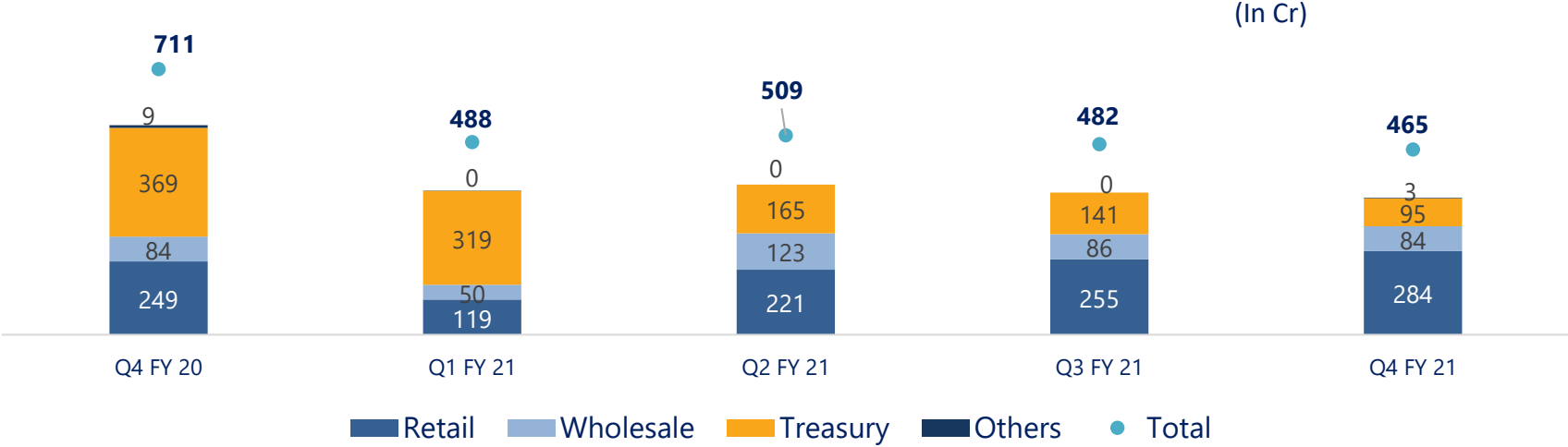


WHOLESALE BANKING

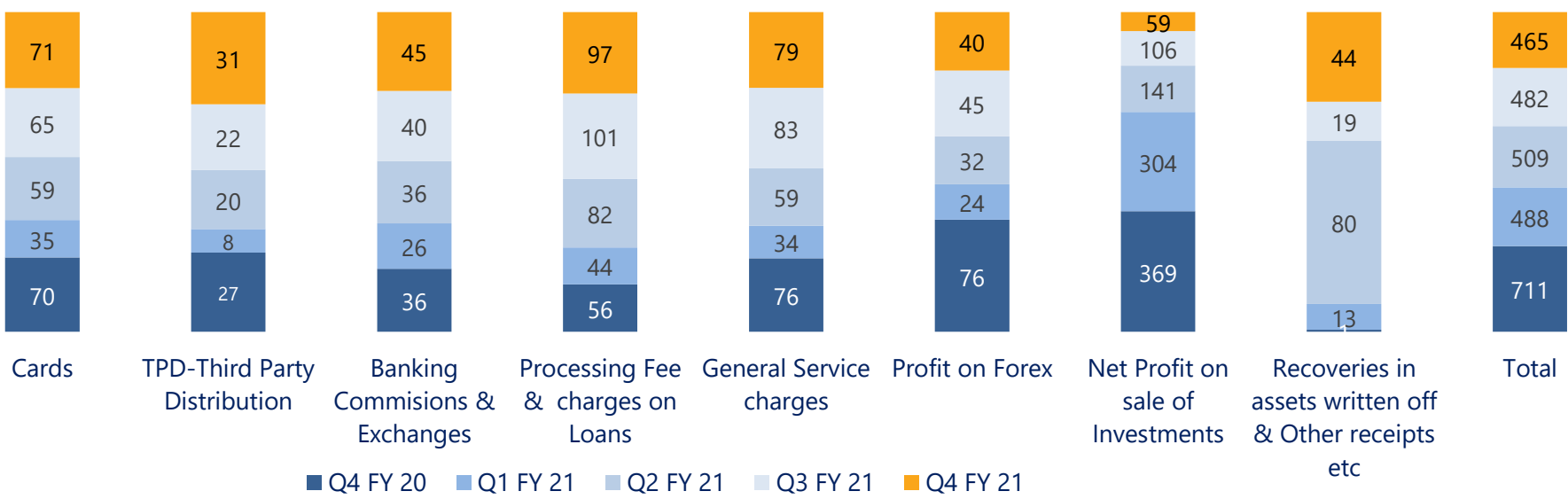
- Focus on New name acquisition continues to yield result with 148 NTB clients in CIB and 164 NTB clients in CoB during the FY, higher than the previous year despite pandemic. These include several marquee names across sectors and geographies.
- Digital Banking – Launched eNach and online CP issuance seen further traction with new client additions. More than 80% of total transaction is done through Digital channel now.
- Average Ticket Size of Wholesale Loan Book(CIB+CB) : 22 Cr
- Average Ticket Size of CIB & CB Loans is 56 Cr & 7 Cr Respectively

Fee Income : Distribution

Fee Income Distribution : Vertical Wise

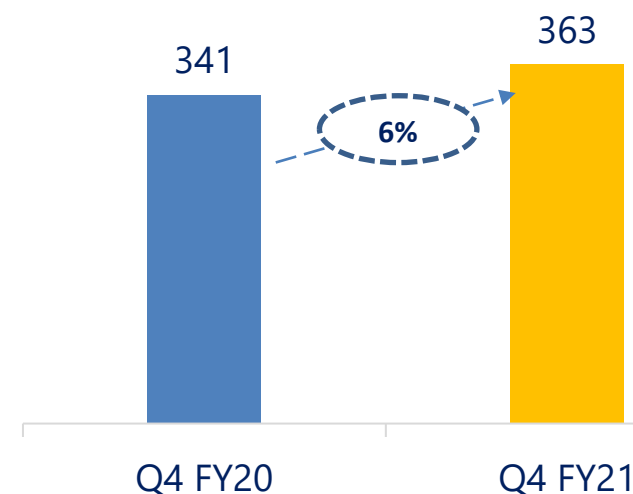


Fee Income Distribution : Item Wise

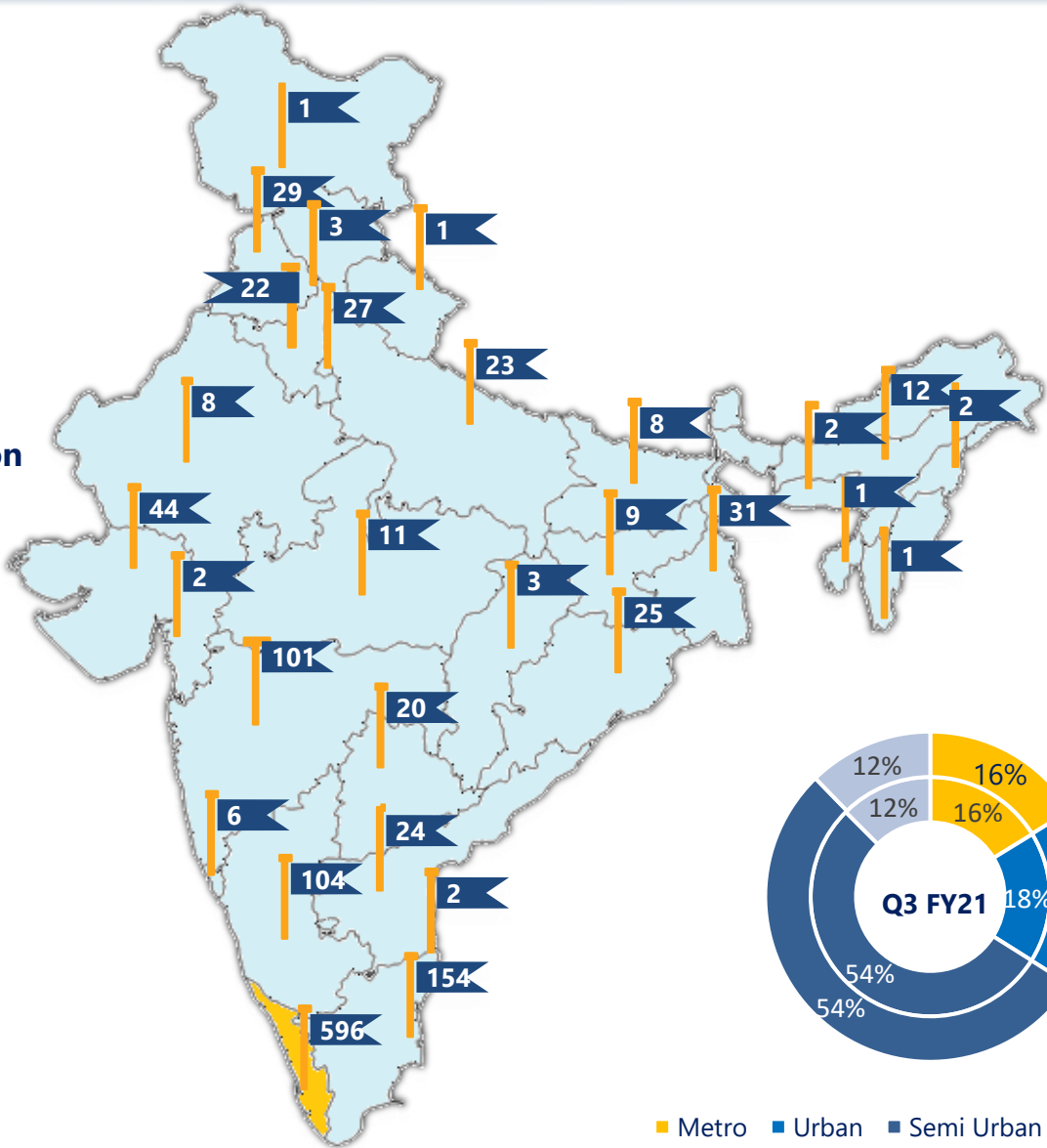
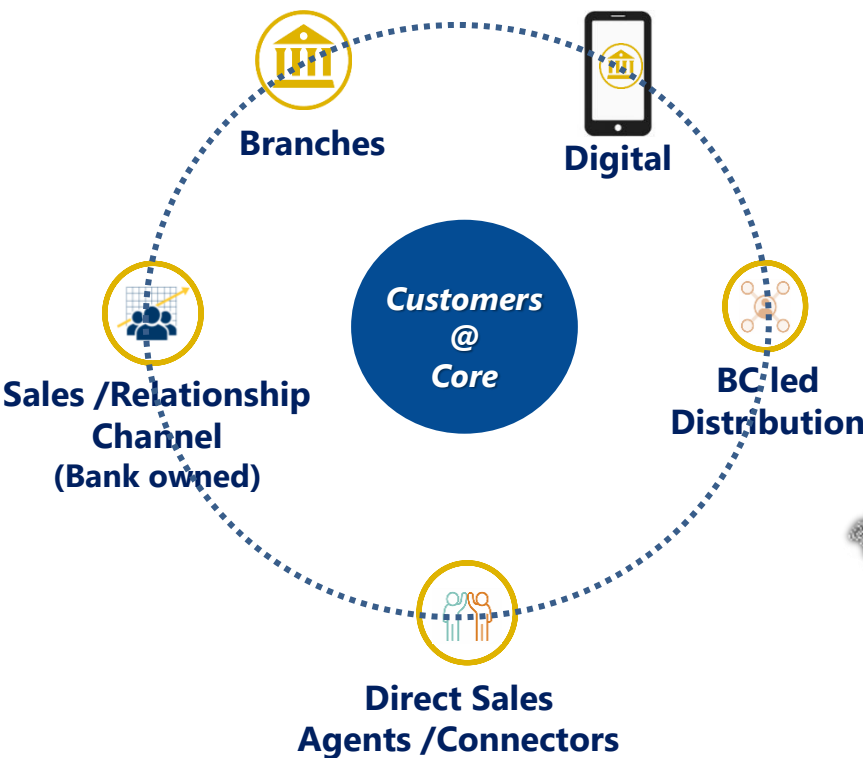


| | Q4 FY21 | Q3 FY21 | Q2 FY21 | Q1 FY21 | Q4 FY20 |
|--|------------|------------|------------|------------|------------|
| Loan Processing Fee | 97 | 101 | 82 | 44 | 56 |
| Exchange, Commission, Brokerage & Other Fee Income | 226 | 211 | 174 | 103 | 209 |
| Net Profit on Forex Transactions | 40 | 45 | 32 | 24 | 76 |
| Fee Income | 363 | 357 | 288 | 171 | 341 |
| Profit on sale of securities | 59 | 106 | 141 | 304 | 369 |
| Recovery from assets written off, Other Receipts & misc. | 44 | 19 | 80 | 13 | 1 |
| Total Other income | 465 | 482 | 509 | 488 | 711 |

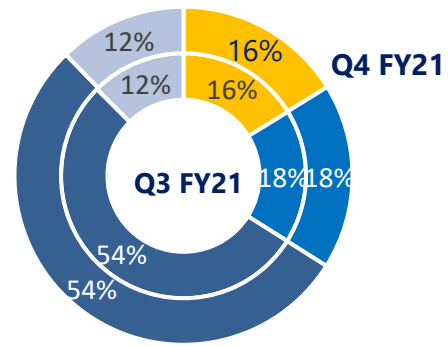
Fee Income (Y-o-Y)



Distribution : Deriving Efficiency from Footprint



| | Q4 FY21 | Q3 FY21 | Q2 FY21 |
|----------------|---------|---------|---------|
| Branches | 1272 | 1272 | 1271 |
| ATM/ Recyclers | 1957 | 1948 | 1941 |



■ Metro ■ Urban ■ Semi Urban ■ Rural

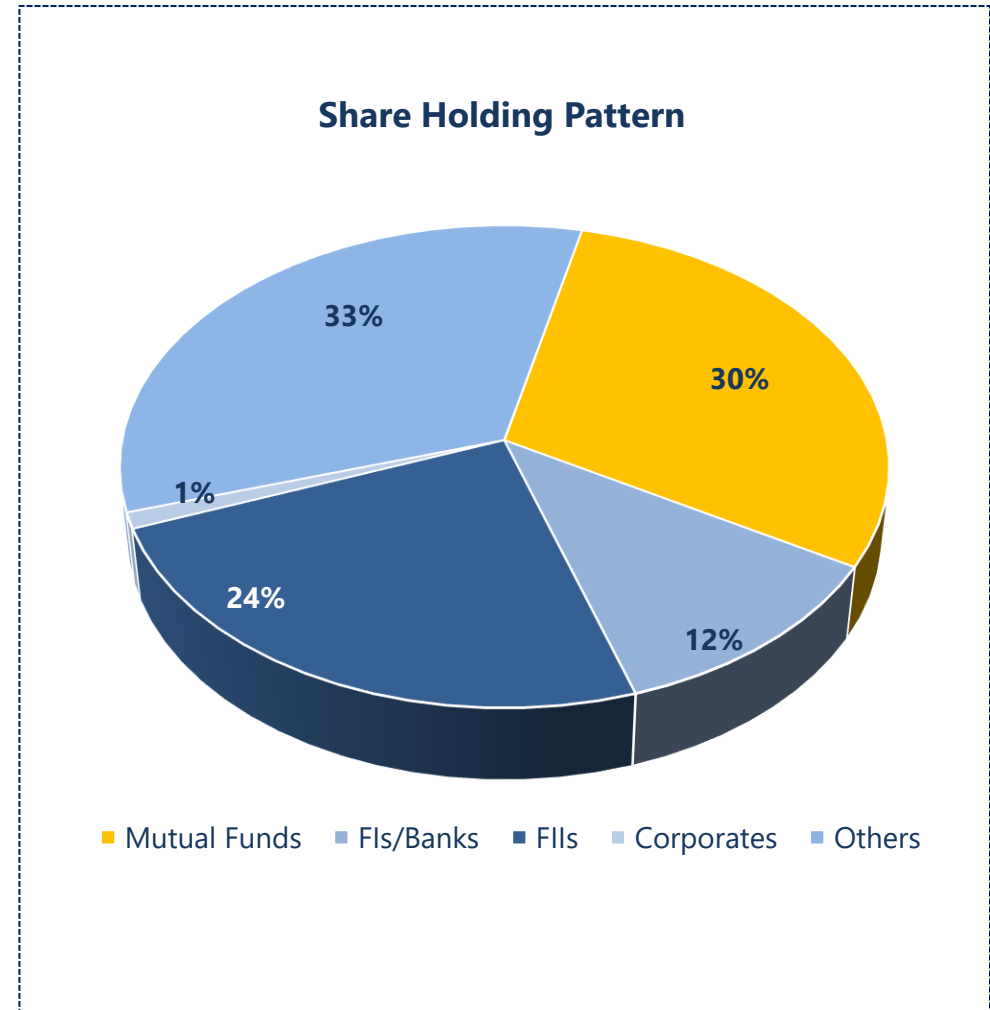
CRAR – How strong is your Bank?

₹ in Cr

| | Mar-21 | Dec-20 |
|-----------------------------|---------------|---------------|
| Risk Weighted Assets | | |
| Credit Risk | 97762 | 93847 |
| Market Risk | 3763 | 3808 |
| Operational Risk | 10095 | 10095 |
| Total RWA | 111621 | 107751 |
| | | |
| Tier-1 Capital Funds | 15455 | 14003 |
| Tier-II Capital Funds | 868 | 1416 |
| Total Capital Funds | 16323 | 15419 |
| | | |
| CRAR | 14.62% | 14.31% |
| Tier-I | 13.85% | 13% |
| Tier-II | 0.77% | 1.31% |

Annexures

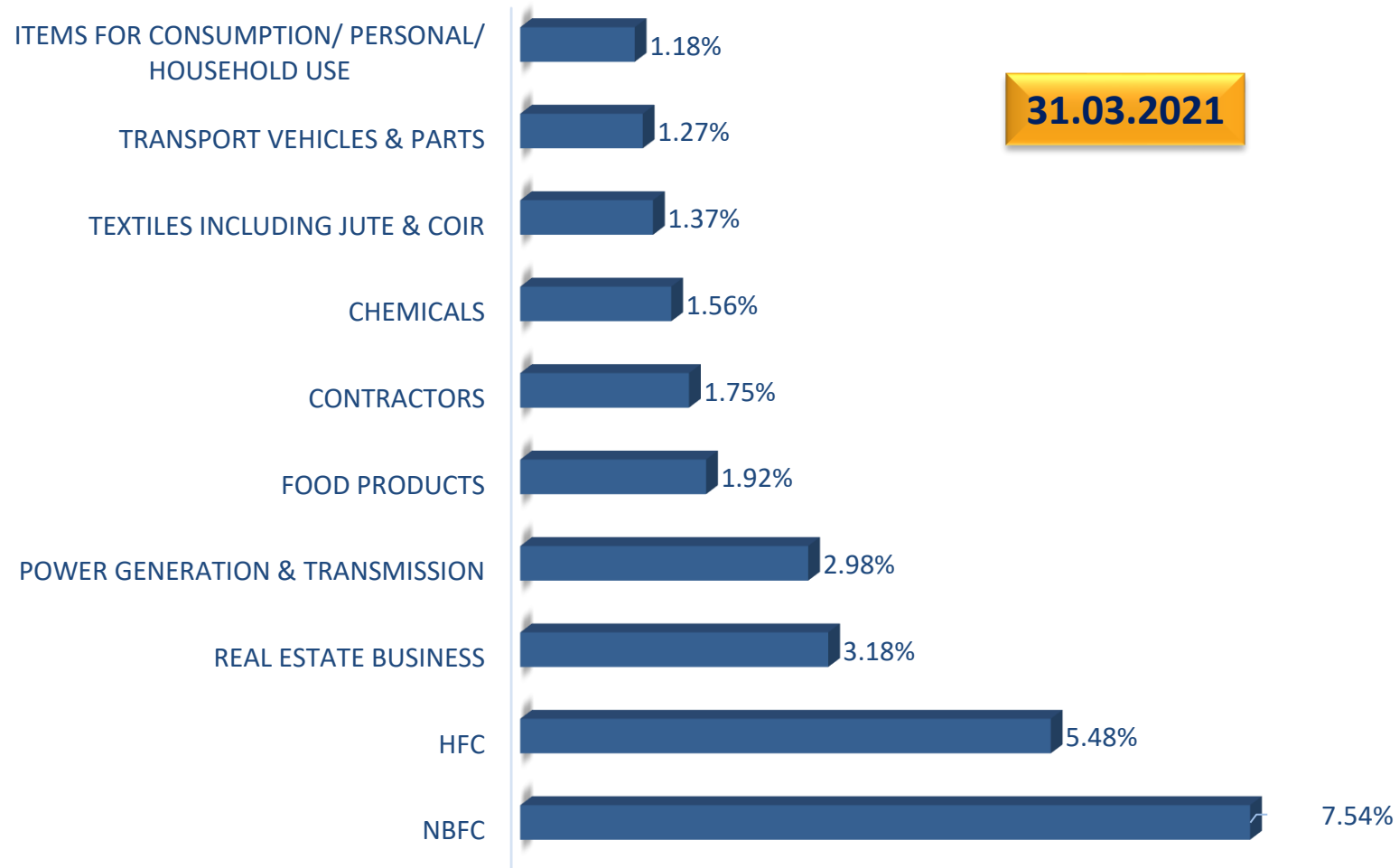
| | Q4 FY21 | Q3 FY21 |
|------------------------------------|---------------|---------------|
| LIABILITIES | | |
| Capital | 399 | 399 |
| Reserves & Surplus | 15724 | 15246 |
| Deposits | 172644 | 161670 |
| Borrowings | 9069 | 12474 |
| Other Liabilities & Provisions | 3531 | 7058 |
| TOTAL | 201367 | 196847 |
| ASSETS | | |
| Cash & Balance with RBI | 7647 | 6410 |
| Balances with Banks, Money at Call | 11944 | 18965 |
| Investments | 37186 | 34389 |
| Advances | 131879 | 125505 |
| Fixed Assets | 491 | 465 |
| Other Assets | 12220 | 11113 |
| TOTAL | 201367 | 196847 |



₹ in Cr

| | Q4 FY21 | Q3 FY21 | Q-o-Q | Q4 FY20 | Y-o-Y |
|---------------------------------|--------------|--------------|----------------|--------------|----------------|
| Interest Income | 3366 | 3460 | -3% | 3397 | -1% |
| Interest Expenses | 1946 | 2022 | -4% | 2181 | -11% |
| Net Interest Income | 1420 | 1437 | -1% | 1216 | 17% |
| Other Income | 465 | 482 | -3% | 711 | -35% |
| Operating Expense | 1001 | 956 | 5% | 968 | 3% |
| Total Income | 3832 | 3941 | -3% | 4108 | -7% |
| Total Expense | 2947 | 2978 | -1% | 3149 | -6% |
| Operating Profit | 885 | 963 | -8% | 959 | -8% |
| Total Provisions | 407 | 559 | -27% | 658 | -38% |
| Net Profit | 478 | 404 | 18% | 301 | 59% |
| Net Interest Margin (%) | 3.23 | 3.22 | 1 bp | 3.04 | 19 bps |
| Cost to Income Ratio (%) | 53.06 | 49.82 | 324 bps | 50.22 | 284 bps |

Top 10 Sector wise exposure as a % of Total Advance



Major Investments

| Entity | % of stake |
|---|------------|
| Federal Operations & Services Limited (FedServ) | 100.00% |
| Fedbank Financial Services Limited | 74.00% |
| Ageas Federal Life Insurance Company Limited | 26.00% |
| Equirus Capital Private Ltd | 19.90% |

Subsidiaries & JVs

Ageas Federal Life Insurance Co. Ltd.

- Bank's Joint Venture Life Insurance Company, in association with Ageas
- Federal Bank holds 26% equity in the J.V.
- Started selling life insurance products from March 2008

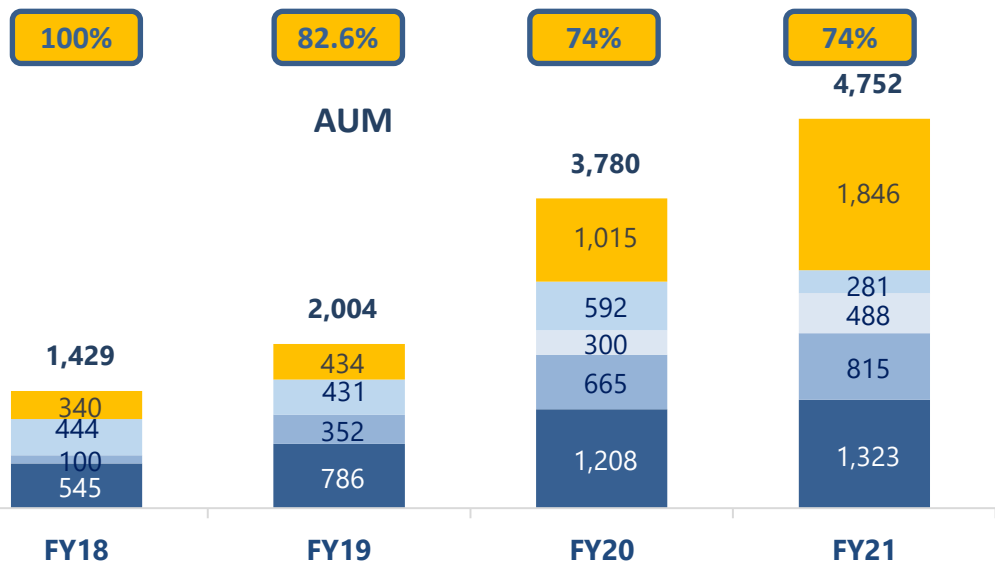
FedBank Financial Services Ltd.

- Total AUM 4750+ Cr.
- Marketing Retail Asset Products of the Bank
- Retail Hubs established at major centres all over India
- Separate mechanism established for speedy and dedicated processing of retail loans sourced through this channel.

Federal Operations & Services Limited (FedServ)

- FedServ is a wholly owned subsidiary company of Federal Bank.
- It provides operational & technology oriented services to Federal Bank
- Located at Visakhapatnam & Kochi
- Designed to deliver excellence in service, mitigation of risk and cost efficiencies

Federal Bank Stake in Fedfina



₹ in Cr

| | Q4 FY21 | Q4 FY20 | Y-o-Y | FY21 | FY20 | Y-o-Y |
|----------------------|-----------|-----------|-------------|------------|-----------|-------------|
| Net Worth | 831 | 694 | 20% | 831 | 694 | 20% |
| Total Revenue | 190 | 150 | 26% | 674 | 449 | 50% |
| NII | 94 | 69 | 36% | 337 | 206 | 64% |
| PPOP | 42 | 27 | 57% | 149 | 71 | 109% |
| PBT | 29 | 17 | 76% | 72 | 57 | 28% |
| PAT | 22 | 11 | 101% | 59 | 40 | 48% |
| GNPA (%) | 0.98% | 1.74% | -76 bps | 0.98% | 1.74% | -76 bps |
| NNPA (%) | 0.79% | 1.52% | -73 bps | 0.79% | 1.52% | -73 bps |
| CAR (%) | 23.5% | 17.9% | 558 bps | 23.5% | 18.3% | 514 bps |

Additional COVID provision carried YTD Mar'21 - ₹ 39.1 Cr
(Total B/S provision : ₹ 45.3 Cr).

Technical write-offs taken during FY21 : ₹ 29.Cr (PY - Nil)

HIGHLIGHTS

- Crossed Balance Sheet size of Rs 5,000 Cr in Q4'21
- FY'21 PAT increase by 48% to ₹ 59 Cr (₹ 40 Cr FY'20)
- Increase in Collection Efficiency (CE%) post lockdown
- CE% for installment loans at 96% of the pre-COVID level

12
STATES

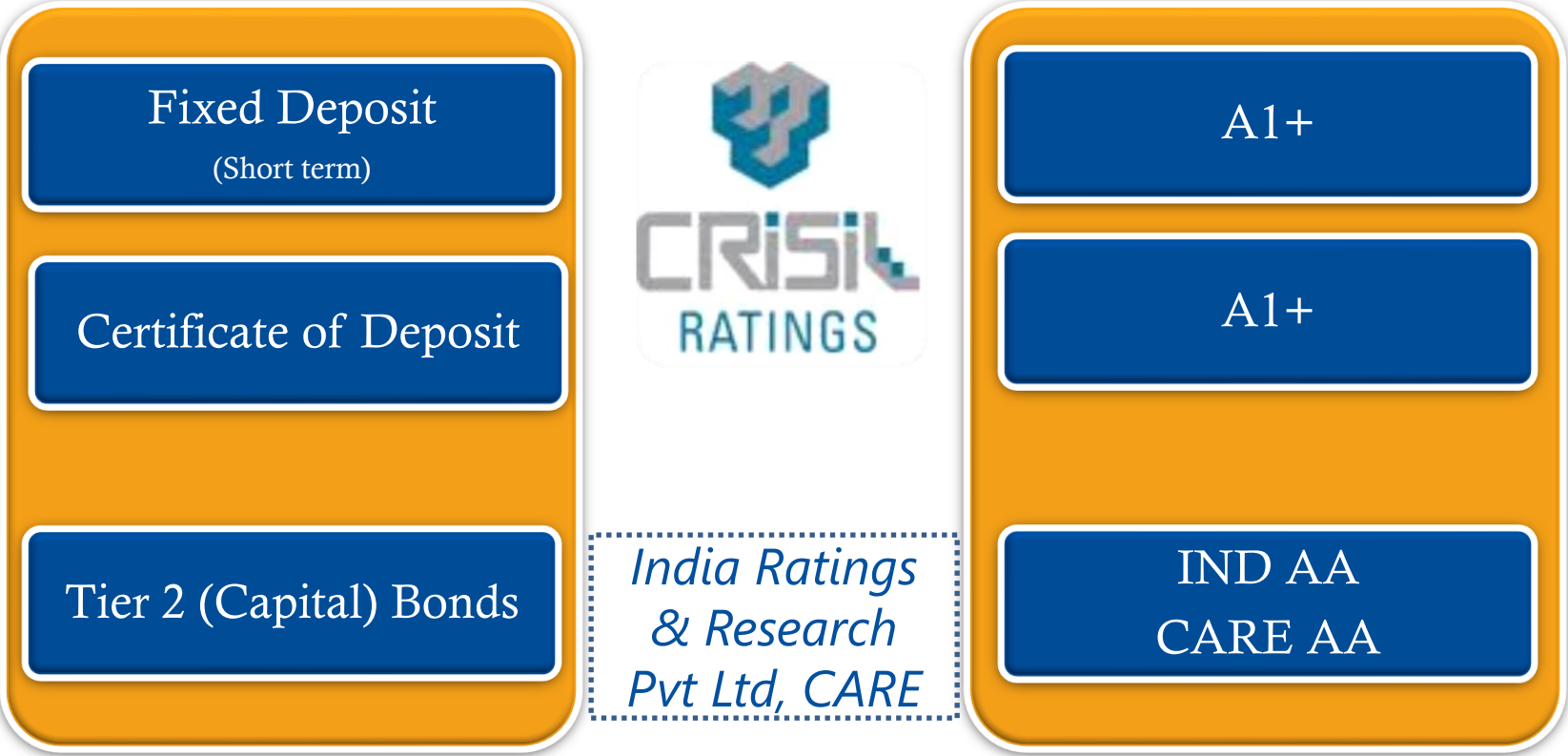
360
BRANCHES

2,130
EMPLOYEES

₹. 4,752Cr
LOAN BOOK

AA- (Stable)
CREDIT RATING
(IND-RA)

23.5%
CAPITAL ADEQUACY



- Fixed Deposits and Certificate of Deposits enjoy highest rating in that class.

LUCKNOW, MUMBAI (ALSO PRINTED IN BHOPAL), NEW DELHI AND PUNE

Federal Bank's Srinivasan is *BS* Banker of the Year

Five-member jury chooses him for consistency of performance

BS REPORTER

Shyam Srinivasan, managing director and chief executive officer (CEO) of Federal Bank, is the Business Standard Banker of the Year for 2019-20 for his bank's consistent healthy performance at a time when most of its peers witnessed large stress on asset quality, registered losses, or even invited regulatory actions.

The unanimous decision was taken by a high-profile jury of five, chaired by former Reserve Bank of India deputy governor S S Mundra. Other members were Keki Mistry, vice-chairman and CEO of Housing Development Finance

SHYAM SRINIVASAN has been heading the bank since 2010. Last year, he got an extension for another year

Corporation; Rashesh Shah, chairman and CEO of Edelweiss Group; Pratip Chaudhuri, former State Bank of India chairman; and Anil Singhvi, chairman of Ican Investment Advisors. The jury met via video-conferencing to finalise the winner, a departure from the usual practice because of the pandemic restrictions.

Srinivasan, who has been heading the bank since 2010, and last year got an extension for another year, has been "low profile and did his job quietly",



observed one of the jury members. From the initial rounds of vetting, the bank's nomination was common in all the jury members' personal picks.

Turn to Page 10 ▶

Chosen as Banker of the Year" by Business Standard as a recognition for Bank's Consistent Performance"

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Thank You

PRESS RELEASE**Federal Bank delivers highest ever quarterly net profit at ₹ 477.81 Cr**

Federal Bank announced its audited financial results for the quarter and year ended 31st March 2021 today.

Highlights

- Recorded highest ever Quarterly Net Profit of ₹ 477.81 Cr, up by 58.60% on a YoY basis
- RoA crossed 1% and stood at 1.02%, and RoE at 12.20%
- Net Interest Income grew by 17% (YoY) to reach ₹ 1420 Cr
- Total business crossed landmark figure of ₹ 3 Lakh crore and stood at ₹ 3,04,523.08, registering a growth of 10.91%
- Gold Loans registered a staggering growth of 70.05%
- CASA grew by 25.66%

Commenting on the results and financial performance, Mr. Shyam Srinivasan, Managing Director & CEO, Federal Bank said, “We delivered our highest every quarterly profit despite an extremely challenging environment. I liken this to a test match win where every player did his part on a seaming and yet viciously turning track while the weather too was playing truant. It’s a tribute to our Federal spirit and we are pleased that the many awards and recognitions that came along the way motivated us to raise the bar. Inspired by this experience, the team is hopeful of navigating yet another year that looks quite daunting at the start. Some of the segments such as Gold Loans and CASA continue to shine for us with gold loans registering a staggering growth of 70.05%. The Asset quality held up well and Net NPA of 1.19% placed the bank amongst the best in the industry. The Provision coverage ratio was maintained along guided lines @ 65.14%. The Bank, during the past financial year managed to bag a series of awards and accolades, for Best Bank, Fastest growing bank, Great Place to work and several awards for its Digital initiatives. Bank has several new initiatives lined up and would be launching Credit Cards for its customers shortly.”

Working Results at a Glance

(₹ in Crore)

| Particulars | Quarter Ended On | | | Year Ended On | | |
|---------------------|------------------|----------|----------|---------------|----------|----------|
| | 31-03-21 | 31-03-20 | Growth % | 31-03-21 | 31-03-20 | Growth % |
| Net Profit | 477.81 | 301.23 | ↑58.62% | 1,590.30 | 1,542.78 | ↑03.08% |
| Operating Profit | 885.09 | 959.31 | ↓07.74% | 3,786.90 | 3,204.69 | ↑18.17% |
| Net Interest Income | 1,420.37 | 1,216.02 | ↑16.80% | 5,533.70 | 4,648.90 | ↑19.03% |

OPERATING REVIEW

Total Business

The total business of the Bank reached ₹ 3,04,523.08 Cr as on 31st March 2021 from ₹ 2,74,557.99 Cr as on 31st March 2020, registering a growth of 10.91%.

Credit Growth

Gross Advances reached ₹ 1,34,876.71 Cr as on 31st March 2021 from ₹ 1,24,153.18 Cr as on 31st March 2020 registering a growth of 8.64%. Retail advances grew by 18.57% to reach ₹ 44,910.14 Cr as on 31st March 2021 from ₹ 37,877.97 Cr as on 31st March 2020. Gold loans registered a staggering growth of 70.05% to reach ₹ 15,816.00 Cr as on 31st March 2021. Business Banking advances grew by 12.93% to reach ₹ 11,890.05 Cr.

Deposit Growth

Deposits recorded a growth of 13.37% to reach ₹ 1,72,644.48 Cr as on 31st March 2021 from ₹ 1,52,290.09 Cr as on 31st March 2020. The CASA deposits reached ₹ 58,370.48 Cr as on 31st March 2021. CASA Ratio stands at 33.81%. The NRE deposits of the Bank posted a growth of 11.77% during the year to reach ₹ 63,958.84 Cr as on 31st March 2021.

Operating Profit & Net Profit

The Bank delivered an annual operating profit of ₹ 3,786.90 Cr as on 31st March 2021 against ₹ 3,204.69 Cr as on 31st March 2020 registering a growth of 18.17%. The annual net profit is at ₹ 1,590.30 Cr as on 31st March 2021 up from ₹ 1,542.78 Cr as on 31st March 2020.

Income & Margins

Annual Net Interest Income increased from ₹ 4,648.90 Cr to ₹ 5,533.70 Cr registering a growth of 19.03% as on 31st March 2021 while the quarterly Net Interest Income increased to ₹ 1,420.37 Cr from ₹ 1,216.02 Cr as on 31st March 2020. Other income as on 31st March 2021 stands at ₹ 1,944.91 Cr. Net Interest Margin stood at 3.16% for FY21 while the quarterly Net Interest Margin stood at 3.23%.

Asset Quality

The Gross NPA of the Bank as on 31st March 2021 stood at ₹ 4,602.39 Cr. Gross NPA as a percentage to Gross Advances is 3.41% as on 31st March 2021. The Net NPA stood at ₹ 1,569.28 Cr and Net NPA percentage is at 1.19% as on 31st March 2021. The Provision Coverage Ratio stood at 65.14% as on 31st March 2021.

Capital Adequacy & Net worth

The Capital Adequacy Ratio (CRAR) of the Bank, computed as per Basel III guidelines, stood at 14.62% as on 31st March 2021. The Net Worth of the Bank was at ₹ 16,123.61 Cr as on 31st March 2021.

Dividend

The Board of directors at its meeting held today has recommended a dividend of 35% per equity share having face value of ₹ 2 for the year ended 31st March 2021. The dividend will be paid after the approval of shareholders at the Annual General Meeting.

Awards & Accolades

- MD & CEO conferred with Business Standard Banker of the year award
- Adjudged Best Bank and Fastest Growing Bank by Business Today and KPMG respectively
- Great Place to Work by GTPW
- Winner – Most Innovative Project and Runner Up – Best IT Risk & Cyber Security Initiatives and Best Technology Bank of the year at the IBA's 16th Annual Technology Awards

Major Partnership

- Partners with fintech epiFi to offer neo banking services
- Partners with DGV to automate the payment life cycle of GCMMF (Gujarat Cooperative Milk Marketing Federation Ltd.) covering 36 lakh farmers who are supplying milk to Amul
- Partners with Mashreq Bank to ease remittances to the country

Footprint

The Bank has 1272 branches, 1947 ATMs/ Recyclers as on 31st March 2021. The Bank also has its Representative Offices at Abu Dhabi and Dubai and an IFSC Banking Unit (IBU) in Gujarat International Finance Tec-City (GIFT City).

Q4FY21 Vs Q4FY20

- Total Deposits registered a growth of 13.37% to reach ₹ 1,72,644.48 Cr from ₹ 1,52,290.09 Cr
- NRE deposits reached ₹ 63,958.84 Cr from ₹ 57,223.13 Cr registering a growth of 11.77%
- Gross Advances increased from ₹ 1,24,153.18 Cr to ₹ 1,34,876.71 Cr registering a growth of 8.64%
- Gold Loans continue to register a staggering growth, reaching ₹ 15,816.00 Cr from ₹ 9,301.00 Cr, registering a growth of 70.05%

- Retail Advances grew by 18.57% to reach ₹ 44,910.14 Cr from ₹ 37,877.97 Cr
- Agri advances reached ₹ 16,076.43 Cr from ₹ 13,051.26 Cr registering a growth of 23.18 %
- Business Banking advances grew by 12.93% to reach ₹ 11,890.05 Cr from ₹ 10,528.75 Cr

Major Financial Indicators (Standalone Nos.)

(₹ in Cr)

| Business Figures | Year Ended On | | |
|---------------------------|---------------|-------------|-----------|
| | 31-03-2021 | 31-03-2020 | Growth %) |
| Total Deposits | 1,72,644.48 | 1,52,290.09 | ↑13.37% |
| CASA | 58,370.48 | 46,450.24 | ↑25.66% |
| Gross Advances | 1,34,876.71 | 1,24,153.18 | ↑08.64% |
| Retail Advances | 44,910.14 | 37,877.97 | ↑18.57% |
| Agri Advances | 16,076.43 | 13,051.26 | ↑23.18% |
| Business Banking Advances | 11,890.05 | 10,528.75 | ↑12.93% |
| Gross NPA (%) | 3.41% | 2.84% | |
| Net NPA (%) | 1.19% | 1.31% | |
| Capital | | | |
| Equity Capital | 399.23 | 398.53 | |
| Net Worth | 16,123.61 | 14,517.61 | ↑11.06% |
| Capital Adequacy (%) | 14.62% | 14.35% | |
| Tier I (%) | 13.85% | 13.29% | |
| Tier II (%) | 0.77% | 1.06% | |

Anand Chugh
Vice President

Ph - 9995707335, E-mail: anandchugh@federalbank.co.in

A presentation for investors is being placed separately on our Bank's website: www.federalbank.co.in